



**Corum Group Limited**

ABN 25 000 091 305

**Annual Report 2013**

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## **Chairman's Letter to Shareholders**

Corum Group Limited achieved an Operating Profit after tax of \$6,355,000 for the financial year ended 30 June 2013. This result builds on the excellent result achieved last year.

The Company had a cash balance of \$8,884,000 at year end.

Directors believe that the Company is now in a position to invest in further organic development of its software products and steps have been taken to strengthen the Company's IT capabilities. Directors are prepared to spend approximately \$1,000,000 in this regard in the current financial year. Whilst it is unlikely that there will be significant immediate return on this investment, Directors believe that the Company will achieve significant benefit from this investment in the future.

The cash flow generated from operations during the financial year has enabled Directors to pay a dividend to shareholders for the first time.

In the profit guidance issued in July 2013 Directors indicated that the dividend for the current financial year would be one cent per share. The final determination of that dividend will be determined by how successfully the Company brings new initiatives to market.

The financial report includes the Company's results from the last five years. Shareholders will note the significant improvements in the Company's profitability and commercial capabilities over that period. Directors are working, and will continue to work, to maintain this improvement into the future.

Once again I wish to acknowledge the loyal support and endeavours of the Company's personnel.



Michael Shehadie  
Chairman

29th August 2013

## **Directors' Report**

The Directors present their report, together with the financial statements, on the Consolidated Entity ('Consolidated Entity') consisting of Corum Group Limited ('Corum' or the 'Company') and the entities it controlled for the year ended 30 June 2013.

### **Directors**

The names of Directors in office at any time during or since the end of the year are:

Michael John Shehadie – Non-executive Director and Chairman

Hon. Michael A Cleary A.O. – Non-executive Director

Geoffrey John Broomhead – Managing Director

### **Company Secretary**

The following person held the position of Company Secretary during or since the end of the year:

George Nicolaou – B.Econ., CA. Mr Nicolaou has been in public practice since 1995.

### **Principal Activities**

The principal activities of the Consolidated Entity during the financial year were:

- Software development with particular emphasis in point-of-sale and pharmaceutical dispensing software, support services and computer hardware to the Australian pharmacy industry; and
- Financial gateway providing transactional processing for electronic bill payments, funds transfer and processing services to the real estate industry and other corporate clients.

### **Operating Results**

The operating profit of the Consolidated Entity after providing for income tax amounted to \$6,355,000 (2012: \$6,029,000).

## Dividends

Details of dividends paid in respect of the current financial year and previous financial year are as follows:

	2013 \$'000	2012 \$'000
Interim ordinary dividend for 2013 of 0.6 cents per ordinary share paid on 26 February 2013 (0.6 cents unfranked)	1,493	-
	<u>1,493</u>	<u>-</u>

Since the end of the financial year Directors resolved to pay an unfranked dividend of 0.7 cents per fully paid ordinary share, which was paid on 20 August 2013. In accordance with AASB 137 Provisions, Contingent Liabilities and Contingent Assets the aggregate amount of the dividend paid subsequent to year-end of \$1,752,000 is not recognised as a liability as at 30 June 2013.

## Review of Operations

### *Group Overview*

Total Group Sales Revenue for the financial year was \$20,226,000 being (\$631,000) (-3%) reduction on the previous year. The Group's eCommerce operations continued to experience market competition from within the banking sector whilst Corum Health Services maintained its market.

Operating Profit After Tax of \$6,355,000 was \$326,000 (+5%) higher than the previous year. This result was achieved on reduced revenues, increased employee costs and continuing expense control.

Net cash generated from operations during the financial year was \$6,612,000; an increase of \$1,945,000 on the previous year. Cash held by the Group at the end of the financial year was \$8,884,000 being a net increase of \$5,667,000.

**Corum Health Services** is a major provider of pharmacy industry software applications and achieved sales revenues of \$14,722,000 during the financial year; a reduction of \$110,000 (-1%) on the previous year. Segment profit was \$3,227,000 being an increase of \$1,233,000 on the previous year. The previous year's profit included a one off impairment charge of \$968,000.

**Corum eCommerce** provides financial transaction processing facilities for the payment of bills and funds transfers. Corum eCommerce achieved a segment profit of \$2,526,000 (2012: \$2,319,000) on sales revenues of \$5,504,000 (2012: \$6,025,000). The marginal increase in profit was achieved through stringent cost controls.

## **Financial Position**

The Consolidated Entity net assets are \$16,358,000 (2012: \$10,677,000) and working capital, current assets less current liabilities, is now a surplus of \$5,496,000 (2012: deficit \$271,000).

## **Corporate Capital and Financing**

As at year end the Group has cash surpluses of \$8,884,000 (2012: \$3,217,000) and remains debt free with its assets fully unencumbered.

## **Legal**

### **Winmark Investment Group Pty Ltd**

In September 2012 Corum Group Limited commenced action in the District Court of New South Wales against Winmark Investment Group Pty Ltd, a company associated with Mark Winnett, Corum's former Managing Director, claiming payment of an amount of \$165,875 being the balance of loans made by the Company to Winmark Investment Group Pty Ltd.

In response to that claim Winmark Investment Group Pty Ltd filed a defence and a cross claim. In its cross claim, Winmark Investment Group Pty Ltd claims an amount of \$836,232 from the Company.

The proceedings have been listed for hearing in the District Court on 27 November 2013 and a period of 3 days has been set aside for the hearing.

Directors have elected not to make any provision in these financial statements for the claim by Winmark Investment Group Pty Ltd. as they believe the claim is without merit.

### **Impairment of Assets Testing**

Directors have reviewed the carrying value of tangible and intangible assets to determine whether there is any indication that those assets have been impaired. This assessment was based on comparison of the recoverable amount of the assets (using value-in-use method) and the asset's carrying value.

### **Going Concern**

Directors have prepared these financial statements on the basis that the Company is a going concern.

## **Significant Changes in State of Affairs**

In the opinion of the Directors, there were no significant changes in the state of affairs of the Consolidated Entity that occurred during the financial year under review not otherwise disclosed in the Directors' Report or the accompanying financial statements.

## **Future Developments, Prospects and Business Strategies**

Subsequent to year end the Company announced its preliminary results together with a forecast for the coming year, ending 30 June 2014, that includes an Operating Profit After Tax of \$3,700,000 and a partially franked dividend of 1 cent per share. The major factors affecting the forecast result, when compared to the year just ended, include an increase in employee costs, additional amortisation of performance rights (a non cash item) and the payment of income tax.

Directors have determined to embark upon a software development program organically growing the Company's presence within its existing markets at an expected net cost to the Company in the coming year of \$1,000,000. Directors are confident that the medium and long term prospects for Corum remain positive.

## **Events Subsequent to Reporting Date**

On 19 July 2013 the Company issued 1,000,000 ordinary shares at 8 cents per share upon receipt of a notification to exercise share options.

On 19 July 2013 the Company issued 7,404,162 Performance Rights to Directors in accordance with a resolution of shareholders approved at the Annual General Meeting held 21 November 2012.

On 29 July 2013 the Company declared an unfranked dividend of 0.7 cents per ordinary share and issued a profit guidance for the coming year.

On 8 August 2013 the Company issued 200,000 ordinary shares at 8 cents per share upon receipt of a notification to exercise share options.

On 20 August 2013 the Company paid an unfranked dividend of 0.7 cents per ordinary share.

Other than disclosed above there has not arisen in the interval between the end of the financial year and the date of this report any item, transaction or event of a material and unusual nature likely, in the opinion of the Directors of the Company, to affect significantly the operations of the Consolidated Entity, the results of those operations, or the state of affairs of the Consolidated Entity, in future financial years.

## **Information on Directors**

### **Michael John Shehadie, LLB**

Non-executive Chairman and member of the Audit and Risk Committee and Remuneration and Nomination Committee

Mr. Shehadie is a solicitor of over 35 years' standing and has been Chairman of Corum Group Limited since 2005.

Mr Shehadie has an interest in 2,000,000 ordinary shares of the Company and holds 2,760,132 performance rights as at reporting date.

### **Geoffrey John Broomhead, B.Com., M.Com., FCPA, FCIS, SASIA**

Managing Director and Chief Executive Officer

Mr Broomhead has had extensive financial and operational experience both as a director and financial officer for public and private international and Australian companies including retail and e-health.

Mr Broomhead has an interest in 1,527,500 shares in the Company, 3,500,000 options to subscribe for shares in the Company and 9,501,643 performance rights as at reporting date.

### **The Hon Michael Arthur Cleary A.O.**

Non-executive Director and Chairman of the Remuneration and Nomination Committee and Chairman of the Audit and Risk Committee

Mr Cleary is a well known former Australian triple international sports representative and a former Minister of the NSW Government and possesses exceptional marketing, merchandising and advertising expertise gained over a number of years within the retail and hospitality industries.

Mr Cleary holds 1,478,642 performance rights as at reporting date.



## Meetings of Directors

The number of Directors' meetings held, including meetings of the Audit and Risk Committee and the Remuneration and Nomination Committee, and the number of meetings attended by each Director were:

	Directors' Meeting		Audit and Risk Committee		Remuneration and Nomination Committee	
	Eligible to attend	Attended	Eligible to attend	Attended	Eligible to attend	Attended
Michael Shehadie	15	15	2	2	1	1
Michael Cleary	15	15	2	2	1	1
Geoffrey Broomhead	15	15	-	-	-	-

## Indemnification of Directors and Officers

The Company has insured Directors and officers against all liabilities that may arise from their position except where the liability arises out of conduct involving lack of good faith. During the year the Company paid premiums of \$27,796 in respect of an insurance policy for Directors' and officers' liability.

## Options and performance rights on issue

At the date of this report there were on issue the following options to subscribe for ordinary shares in the Company:

Number	Expiry Date	Exercise Price
3,500,000	24 November 2014	\$0.08
2,450,000	15 December 2014	\$0.08
200,000	16 June 2015	\$0.08
-----		
6,150,000		
-----		

Each option, upon exercise, entitles the holder to acquire one ordinary share in the Company at the Exercise Price.

**Options and performance rights on issue** continued

At the date of this report there were on issue the following performance rights granted that are yet to vest into ordinary shares in the Company:

<b>Number</b>	<b>Vesting Date</b>	<b>Exercise Price</b>
6,628,823	15 July to 15 December 2015	NIL
7,404,162	15 July to 15 December 2016	NIL
-----		
14,032,985		
-----		

Each performance right entitles the holder to receive one ordinary share in the Company on the vesting date.

For details of options and performance rights issued to Directors and executives as remuneration, refer to the Remuneration Report, which forms a part of this Directors' Report.

**Proceedings on Behalf of Company**

No person has applied for leave of Court to bring proceedings on behalf of the Company or intervene in any proceedings to which the Company is a party for the purpose of taking responsibility on behalf of the Company for all or any part of those proceedings.

The Company was not a party to any such proceedings during the year.

**Non-audit Services**

During the year BDO East Coast Partnership, the Company's auditor, did not perform any other services in addition to their statutory duties. The amounts paid or payable to the auditor for audit services are included in Note 4 of this report.

**Auditor's Independence Declaration**

The auditor's independence declaration as required by section 307C of the Corporations Act 2001 is set out on page 17.

**Rounding of Amounts**

The Company is an entity to which ASIC Class Order 98/100 applies and, accordingly, amounts in the financial statements have been rounded to the nearest thousand dollars unless otherwise stated.

## **Remuneration Report**

The Board of Corum Group Limited consists of three Directors, two of which are independent Non-executive Directors and the other being the sole Executive Director.

The Remuneration Committee consists of the two independent Non-executive Directors who are responsible for determining the nature and amount of remuneration for the Managing Director and Senior Executives. The Committee Chairman also has additional responsibilities including the approval of all personnel salaries of employees not deemed to be Senior Executives.

Corum Health Services national and state managers are entitled to participate in a short term incentive (“STI”) plan based upon performance and contribution to Group profitability. Under this STI each manager is able to receive a bonus up to a maximum of 100% of base salary upon the achievement of increased profitability from within their own operations. Revenue and expense criteria incorporated in the bonus calculation include only those items for which the manager has responsibility.

The potential bonus is calculated with reference to:

- The increase in gross profit contribution received from new customers, and
- The amount of segment profit, above a threshold, achieved within each state or nationally.

At the Annual General Meeting held 21 November 2012 Shareholders approved the establishment of the Corum Group Performance Rights Plan which is the Company’s long term incentive plan (“LTI”) for nominated key management, officers and senior executives.

During the year Directors granted 292,568 performance rights under the terms of the Corum Group Performance Rights Plan.

### **Non-executive Directors’ Remuneration**

Shareholders have approved that aggregate fees payable to Non-executive Directors shall not exceed \$800,000 per annum, including minimum superannuation contributions and equity based remuneration.

All remuneration is inclusive of statutory superannuation.

During the year Shareholders granted Non-executive Directors 1,872,947 Performance Rights. Performance Rights vest into ordinary shares in the Company three years after grant date. During the unvested period the estimated deemed value of the Performance Rights granted is amortised over the life of the Performance Rights and reported both as an expense in the Profit and Loss and also as remuneration received by each holder.

## **Remuneration Report** continued

### **Executive Director Remuneration**

The Managing Director, Geoffrey Broomhead, is the only Executive Director. On 23 November 2012 with the approval of Shareholders, Mr Broomhead entered into a three year fixed term employment contract with the Company.

The contract includes the following termination arrangements:

- The employee may terminate by giving six months written notice to the Company;
- During the fixed term employment period the Company may terminate the employee, without cause or reason, by paying the employee the greater of the balance of the gross entitlements remaining on the contract period or six months gross salary. Gross salary shall include base salary, accrued statutory entitlements and an estimate and appropriate payment for incentives or bonuses which may be expected to accrue or be paid to Mr Broomhead during the period the remuneration is payable.
- After the expiration of the 3 years the Company may terminate the employee, without cause or reason, by the payment of six months Gross Salary.
- The Company may terminate the employee summarily in the event of misconduct or other sufficient cause in which case only base salary and accrued statutory entitlements is payable up to the date of dismissal.

Shareholders also granted Mr Broomhead 4,463,308 Performance Rights for the result achieved in the 2012 financial year and approved the granting of 5,038,335 Performance Rights for the 2013 financial year where the granting is subject to achieving specific performance hurdles.

### **Key Management Personnel**

Key management personnel are considered to be those persons with authority and responsibility for planning, directing and controlling the activities of the Consolidated Entity and which includes all Directors.

In September 2009 upon the appointment of a new Managing Director and additional independent Non-executive Directors, Directors introduced a Corporate Governance Plan and a new Constitution which imposed restrictions on the authority of the Managing Director and all employees and ensured that a majority of the Board consist of Non-executive Directors.

The restrictions imposed cause the Board to be the approval authority for all contracts and expenditure exceeding \$25,000 and the Board is the only authority to approve the employment or termination of all personnel.

These practices have contributed to the Company's performance in recent years and provided comfort to shareholders that Directors are representing shareholders' best interests.

The restrictions imposed, even upon the Managing Director, have been significant to the extent that the authority and responsibility normally extended under the definition of key management personnel is believed not to apply.

Directors therefore nominate as the non-director key management personnel being those persons including the Company Secretary and the Chief Financial Officer, and the five highest paid personnel during the year.

Key management personnel for the 2013 financial year were:

**Non-executive Directors:**

Michael Shehadie	Non-executive Chairman
Michael Cleary	Non-executive Director

**Executive Director:**

Geoffrey Broomhead	Managing Director
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**Senior Executives:**

Glenn Brown	Chief Financial Officer (ceased February 2013)
David Clarke	Chief Financial Officer (commenced March 2013)
George Nicolaou	Company Secretary
Geoffrey Arnold	National Sales Manager – Health
David Castles	General Manager IT - Health
Vinit Kumar Jha	Manager Application Services
Claude Matthews	Manager IT Infrastructure

Senior executives are employed under contracts with no specific duration, with minimum termination periods of between one and three months, and are eligible for their statutory employee entitlements upon termination.

## Remuneration Report continued

### Remuneration of key management personnel of the Company

		Short term benefits		Post-employment benefits	Share-based payments	Total	Performance related
		Salaries and fees \$	Cash incentive \$	Super-annuation \$	Performance rights \$	\$	%
<b>Non-executive Directors</b>							
Michael Shehadie	2013	134,280	-	745	50,683	185,708	27.3
	2012	126,000	-	-	-	126,000	-
Michael Cleary	2013	92,957	-	-	18,101	111,058	16.3
	2012	45,000	-	-	-	45,000	-
<b>Executive Director</b>							
Geoffrey Broomhead	2013	486,780	-	43,810	163,918	694,508	23.6
	2012	407,500	-	36,675	-	444,175	-
<b>Senior Executives</b>							
Glenn Brown (i)	2013	211,547	-	12,279	-	223,826	-
	2012	183,486	-	16,514	-	200,000	-
David Clarke (ii)	2013	79,231	-	7,131	-	86,362	-
	2012	-	-	-	-	-	-
George Nicolaou	2013	51,755	-	158	10,738	62,651	17.1
	2012	50,000	-	-	-	50,000	-
Geoffrey Arnold	2013	175,000	15,832	15,591	-	206,423	7.7
	2012	174,385	800	14,345	-	189,530	0.4
David Castles	2013	178,757	-	16,088	-	194,845	-
	2012	180,000	-	15,775	-	195,775	-
Vinit Kumar Jha	2013	180,000	-	16,200	-	196,200	-
	2012	170,833	-	15,375	-	186,208	-
Claude Matthews	2013	159,385	-	14,345	-	173,730	-
	2012	156,182	-	14,056	-	170,238	-

- (i) Mr G Brown completed his service with the Company in February 2013. Salaries and fees for the year include \$89,223 relating to termination payments and accrued leave entitlements.
- (ii) Mr D Clarke commenced with the Company in March 2013.

## Share Options

Under the terms of the employee share option plan the Directors may, at their sole discretion, issue options to selected eligible employees or associates of the Company. Together, the maximum number of share options and performance rights which may be issued by the Directors pursuant to the respective plans shall not exceed 5% of the number of shares on issue. The right to exercise options may be subject to a number of conditions, including the option holder remaining an eligible participant during the exercise period.

All options granted have vested and during the financial period no further options were issued.

Each option is exercisable to acquire one ordinary share. There are no voting or dividend rights attached to options prior to exercise.

The following table summarises the number and value of options granted, vested and lapsed during the year in relation to key management personnel:

Grant detail				For the financial year ended 30 June 2013				
Grant Date	Granted No.	Fair Value at grant date \$		Lapsed No.	\$	Exercised No.	\$	Balance No.
<b>Non-executive Directors</b>								
Michael Shehadie	25/11/2009	2,000,000	22,802	-	-	2,000,000	22,802	-
<b>Executive Directors</b>								
Geoffrey Broomhead	25/11/2009	5,000,000	57,005	-	-	1,500,000	17,102	3,500,000
<b>Senior Executives</b>								
Glenn Brown	15/12/2009	350,000	6,658	-	-	350,000	6,658	-
Geoffrey Arnold	17/12/2007	350,000	8,393	350,000	8,393	-	-	-
Geoffrey Arnold	15/12/2009	350,000	6,658	-	-	350,000	6,658	-
David Castles	16/10/2010	350,000	4,478	-	-	150,000	1,919	200,000
George Nicolaou	25/11/2009	1,000,000	11,401	-	-	1,000,000	11,401	-
Vinit Kumar Jha	15/12/2009	350,000	6,658	-	-	100,000	1,902	250,000
Claude Matthews	17/12/2007	100,000	2,398	100,000	2,389	-	-	-
Claude Matthews	15/12/2009	350,000	6,658	-	-	-	-	350,000

## **Remuneration Report** continued

### **Share Options** continued

Note 1: The value of options granted as remuneration and as shown in this table has been determined in accordance with applicable accounting standards.

Note 2: The value of options that have lapsed during the year due to vesting conditions not being satisfied has been determined at the time of their lapsing as if vesting conditions had been satisfied.

Option values at grant date were determined using the Black-Scholes method. There were no service or performance criteria that were to be met before the above options vested. There have not been any alterations to the terms or conditions of any options granted since the grant dates.

### **Performance Rights**

The Corum Group Performance Rights Plan allows the Company to grant performance rights to Participants. A performance right is a right to acquire a Share (being a “Plan Share”), subject to the satisfaction of certain conditions which will be set out in each invitation to acquire performance rights. Together, the maximum number of performance rights and share options which may be issued by the Directors pursuant to the respective plans shall not exceed 5% of the number of shares on issue.

To facilitate and manage the issue of performance rights under the Plan, and the subsequent issue of Plan Shares on exercise of performance rights, the Company has established the Corum Group Employee Share Scheme Trust (“Trust”). A grant of Plan Shares under the Plan is subject to both the Plan Rules and the terms of the trust deed.

It is expected that grants of performance rights under the Plan will be considered annually, following announcement of the Company’s full-year financial results. The Board will have discretion to make grants at other times including on the commencement of employment by a person deemed by the Board to be eligible to participate in the Plan. The terms of any future offers may vary.

During the year 292,568 performance rights were granted under the Corum Group Performance Rights Plan.

During the year the shareholders approved the granting of 6,336,255 performance rights to Directors at the Company’s 2012 Annual General Meeting.

There are no voting or dividend rights attached to the performance rights.



The following table summarises the number and value of performance rights granted during the year in relation to key management personnel. No performance rights have vested or lapsed during the year.

	<b>Grant detail</b>			
	Grant Date	Granted No.	Fair Value at grant date \$	Vesting Date
<b>Non-executive Directors</b>				
Michael Shehadie	21/11/2012	1,380,066	227,711	15 Jul 2015 -15 Dec 2015
Michael Cleary	21/11/2012	492,881	81,325	15 Jul 2015 -15 Dec 2015
<b>Executive Directors</b>				
Geoffrey Broomhead	21/11/2012	4,463,308	736,446	15 Jul 2015 -15 Dec 2015
<b>Senior Executives</b>				
George Nicolaou	21/11/2012	292,568	50,000	20 Nov 2015

The performance rights are subject to a service condition of continuous employment from grant date to the relevant vesting date, otherwise the performance rights will lapse. Where there is more than one vesting date for a particular grant, the rights vest proportionally on a monthly basis over the vesting period. There is no exercise price associated with these performance rights.

## Remuneration Report continued

### Additional Information

The results of the Consolidated Entity for the past five financial years are summarised below:

	<b>2009</b>	<b>2010</b>	<b>2011</b>	<b>2012</b>	<b>2013</b>
	<b>\$'000</b>	<b>\$'000</b>	<b>\$'000</b>	<b>\$'000</b>	<b>\$'000</b>
Sales revenue	19,779	21,719	21,039	20,857	20,226
Operating profit/(loss) pre tax	(10,488)	1,127	1,751	6,029	6,355
Total equity	1,547	2,897	4,648	10,677	16,358
Cash on hand	701	1,222	2,110	3,217	8,884
Borrowings	(6,949)	(5,986)	(3,350)	-	-

The Consolidated Entity's earnings per share growth over the past five financial years are as follows:

	<b>2009</b>	<b>2010</b>	<b>2011</b>	<b>2012</b>	<b>2013</b>
Share price at financial year end (cents)	4.7	2.2	2.3	7.5	18.5
Basic earnings/(loss) per share (cents per share)	(8.4)	0.5	0.7	2.5	2.6

This Report of the Directors, incorporating the Remuneration Report, is signed in Sydney in accordance with a resolution of the Board of Directors.



Michael Shehadie  
Chairman



Geoffrey Broomhead  
Managing Director

Dated: 29th day of August 2013

## DECLARATION OF INDEPENDENCE BY GRANT SAXON TO THE DIRECTORS OF CORUM GROUP LIMITED

As lead auditor of Corum Group Limited for the year ended 30 June 2013, I declare that, to the best of my knowledge and belief, there have been:

- no contraventions of the auditor independence requirements of the Corporations Act 2001 in relation to the audit; and
- no contraventions of any applicable code of professional conduct in relation to the audit.

This declaration is in respect of Corum Group Limited and the entities it controlled during the period.



Grant Saxon  
Partner

**BDO East Coast Partnership**

Dated this, 30<sup>th</sup> August 2013

**Consolidated Statement of Profit or Loss and Other Comprehensive Income  
for year ended 30 June 2013**

	Note	Consolidated		Company	
		2013	2012	2013	2012
		\$'000	\$'000	\$'000	\$'000
Sales revenue	2	20,226	20,857	2,363	1,885
Other revenue	2	1,142	1,001	1,477	1,435
<b>Total revenues</b>		<b>21,368</b>	<b>21,858</b>	<b>3,840</b>	<b>3,320</b>
Materials and consumables used		(2,986)	(3,212)	-	-
Employee expenses		(9,085)	(9,200)	(2,321)	(1,921)
Occupancy costs	3	(1,046)	(1,026)	(116)	(118)
Legal expenses		(56)	(83)	(56)	(80)
Marketing expenses		(557)	(639)	(2)	(2)
Depreciation and amortisation expense	3	(149)	(428)	(56)	(74)
Finance costs	3	-	(202)	-	(202)
Performance rights amortised	27	(243)	-	(243)	-
Other expenses		(891)	(1,263)	(443)	(399)
Impairment of development costs	3	-	(968)	-	-
Provision for amounts in dispute	3	-	1,192	-	1,192
Provision doubtful debts – controlled entities		-	-	679	633
<b>Profit before income tax</b>		<b>6,355</b>	<b>6,029</b>	<b>1,282</b>	<b>2,349</b>
Income tax expense	5	-	-	-	-
<b>Profit for the year</b>		<b>6,355</b>	<b>6,029</b>	<b>1,282</b>	<b>2,349</b>
Other comprehensive income for the year, net of tax		-	-	-	-
<b>Total comprehensive income for the year</b>		<b>6,355</b>	<b>6,029</b>	<b>1,282</b>	<b>2,349</b>
Profit attributable to members of the Company		6,355	6,029	1,282	2,349
Comprehensive income attributable to members of the Company		6,355	6,029	1,282	2,349
<b>Earnings per share</b>		Cents	cents		
Basic earnings per share	6	2.6	2.5		
Diluted earnings per share	6	2.5	2.5		

The accompanying notes form part of these financial statements.

**Consolidated Balance Sheet as at 30 June 2013**

	Note	Consolidated		Company	
		2013	2012	2013	2012
		\$'000	\$'000	\$'000	\$'000
<b>ASSETS</b>					
<b>CURRENT ASSETS</b>					
Cash and cash equivalents	8	8,884	3,217	8,727	3,051
Trade and other receivables	9	355	543	190	146
Inventories	10	98	162	-	-
Other assets	11	4,774	5,022	67	28
<b>Total Current Assets</b>		<b>14,111</b>	<b>8,944</b>	<b>8,984</b>	<b>3,225</b>
<b>NON-CURRENT ASSETS</b>					
Trade and other receivables	9	-	-	4,608	7,094
Financial assets	12	30	30	5,264	5,264
Plant and equipment	13	262	383	108	148
Intangible assets	14	10,821	10,821	-	-
Other assets	15	92	102	-	-
<b>Total Non-Current Assets</b>		<b>11,205</b>	<b>11,336</b>	<b>9,980</b>	<b>12,506</b>
<b>Total Assets</b>		<b>25,316</b>	<b>20,280</b>	<b>18,964</b>	<b>15,731</b>
<b>LIABILITIES</b>					
<b>CURRENT LIABILITIES</b>					
Trade and other payables	16	6,807	7,524	584	630
Deferred revenue	17	561	479	-	-
Provisions	19	1,247	1,212	390	394
<b>Total Current Liabilities</b>		<b>8,615</b>	<b>9,215</b>	<b>974</b>	<b>1,024</b>
<b>NON-CURRENT LIABILITIES</b>					
Trade and other payables	16	-	-	10,188	7,526
Provisions	19	343	388	64	51
<b>Total Non-Current Liabilities</b>		<b>343</b>	<b>388</b>	<b>10,252</b>	<b>7,577</b>
<b>Total Liabilities</b>		<b>8,958</b>	<b>9,603</b>	<b>11,226</b>	<b>8,601</b>
<b>Net Assets</b>		<b>16,358</b>	<b>10,677</b>	<b>7,738</b>	<b>7,130</b>
<b>EQUITY</b>					
Issued capital	20	85,795	85,219	85,795	85,219
Reserves	21	347	230	347	230
Accumulated losses		(69,784)	(74,772)	(78,404)	(78,319)
<b>Total Equity</b>		<b>16,358</b>	<b>10,677</b>	<b>7,738</b>	<b>7,130</b>

The accompanying notes form part of these financial statements.

**Consolidated Statement of Changes in Equity for year ended 30 June 2013**

	Note	Ordinary Share Capital \$'000	Share- based Payments Reserves \$'000	Accum- ulated Losses \$'000	Total \$'000
<b>Consolidated Entity</b>					
<b>Balance at 30 June 2011</b>		<b>85,219</b>	<b>234</b>	<b>(80,805)</b>	<b>4,648</b>
Profit after income tax for the year		-	-	6,029	6,029
Other comprehensive income for the year, net of tax		-	-	-	-
Total comprehensive income for the year		-	-	6,029	6,029
Options lapsed	21/27	-	(4)	4	-
<b>Balance at 30 June 2012</b>		<b>85,219</b>	<b>230</b>	<b>(74,772)</b>	<b>10,677</b>
Profit after income tax for the year		-	-	6,355	6,355
Other comprehensive income for the year, net of tax		-	-	-	-
Total comprehensive income for the year		-	-	6,355	6,355
Performance rights amortised	21/27	-	243	-	243
Options exercised	20/27	576	(122)	122	576
Options lapsed	21/27	-	(4)	4	-
Dividend paid	6	-	-	(1,493)	(1,493)
<b>Balance at 30 June 2013</b>		<b>85,795</b>	<b>347</b>	<b>(69,784)</b>	<b>16,358</b>
<b>Company</b>					
<b>Balance at 30 June 2011</b>		<b>85,219</b>	<b>234</b>	<b>(80,672)</b>	<b>4,781</b>
Profit after income tax for the year		-	-	2,349	2,349
Other comprehensive income for the year, net of tax		-	-	-	-
Total Comprehensive Income for the year		-	-	2,349	2,349
Lapsed options		-	(4)	4	-
<b>Balance at 30 June 2012</b>		<b>85,219</b>	<b>230</b>	<b>(78,319)</b>	<b>7,130</b>
Profit after income tax for the year		-	-	1,282	1,282
Other comprehensive income for the year, net of tax		-	-	-	-
Total Comprehensive Income for the year		-	-	1,282	1,282
Performance rights amortised	21/27	-	243	-	243
Options exercised	20/27	576	(122)	122	576
Options lapsed	21/27	-	(4)	4	-
Dividend paid	6	-	-	(1,493)	(1,493)
<b>Balance at 30 June 2013</b>		<b>85,795</b>	<b>347</b>	<b>(78,404)</b>	<b>7,738</b>

The accompanying notes form part of these financial statements.

**Consolidated Statement of Cash Flows for year ended 30 June 2013**

	Note	Consolidated		Company	
		2013	2012	2013	2012
		\$'000	\$'000	\$'000	\$'000
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>					
Receipts from customers		22,990	22,772	15	9
Payments to suppliers and employees		(17,520)	(17,090)	(1,182)	(566)
Intercompany receipts		-	-	7,510	6,933
Interest received		409	311	265	144
Other revenue		733	690	-	-
Westpac settlement		-	(1,200)	-	(1,200)
Interest incurred in prior years paid		-	(556)	-	(556)
Interest and other finance costs paid		-	(260)	-	(260)
<b>Net cash generated by operating activities</b>	26	<b>6,612</b>	<b>4,667</b>	<b>6,608</b>	<b>4,504</b>
<b>CASH FLOWS FROM INVESTING ACTIVITIES</b>					
Payment for plant and equipment		(28)	(210)	(15)	(34)
<b>Net cash used in investing activities</b>		<b>(28)</b>	<b>(210)</b>	<b>(15)</b>	<b>(34)</b>
<b>CASH FLOWS FROM FINANCING ACTIVITIES</b>					
Repayment of convertible notes		-	(1,850)	-	(1,850)
Repayment of loans from related party		-	(1,500)	-	(1,500)
Proceeds from exercise of share options		576	-	576	-
Dividend paid to equity holders	6	(1,493)	-	(1,493)	-
<b>Net cash used in financing activities</b>		<b>(917)</b>	<b>(3,350)</b>	<b>(917)</b>	<b>(3,350)</b>
Net increase in cash held		5,667	1,107	5,676	1,120
Cash at beginning of the financial year		3,217	2,110	3,051	1,931
<b>Cash at end of the financial year</b>	8	<b>8,884</b>	<b>3,217</b>	<b>8,727</b>	<b>3,051</b>

The accompanying notes form part of these financial statements.

## **Notes to the Consolidated Financial Statements for the year ended 30 June 2013**

This financial report includes the consolidated financial statements and notes of Corum Group Limited and controlled entities ('Consolidated Entity'), and the separate financial statements and notes of Corum Group Limited as an individual parent entity ('Company'). Corum Group Limited is a listed public company, incorporated and domiciled in Australia.

The presentational currency is Australian dollars.

### **Note 1: Statement of significant accounting policies**

The principal accounting policies adopted in the preparation of the financial statements are set out below. These policies have been consistently applied to all the years presented, unless otherwise stated.

#### **New, revised or amending Accounting Standards and Interpretations adopted**

The Consolidated Entity has adopted all of the new, revised or amending Accounting Standards and Interpretations issued by the Australian Accounting Standards Board ('AASB') that are mandatory for the current reporting period. Any new, revised or amending Accounting Standards or Interpretations that are not yet mandatory have not been adopted.

Any significant impact on the accounting policies of the Consolidated Entity from the adoption of Accounting Standards and Interpretations are disclosed in the relevant accounting policy. The adoption of Accounting Standards and Interpretations did not have any impact on the financial performance or position of the Consolidated Entity for the current reporting period.

#### **a) Basis of preparation**

These general purpose financial statements have been prepared in accordance with Australian Accounting Standards and Interpretations issued by the Australian Accounting Standards Board ('AASB') and the Corporations Act 2001, as appropriate for-profit oriented entities. These financial statements also comply with International Financial Reporting Standards as issued by the International Accounting Standards Board ('IASB').

##### *Historical cost convention*

The financial statements have been prepared on an accruals basis and is based on historical costs; modified where applicable by the measurement at fair value of selected non-current assets, financial assets and financial liabilities.

##### *Critical accounting estimates*

The Directors evaluate estimates incorporated into the financial statements based on historical knowledge and best available current information. Estimates assume a reasonable expectation of future events and are based on current trends and economic data, obtained both externally and within the Company.

##### *Going concern basis*

The financial statements have been prepared on the going concern basis, which contemplates continuity of normal business activities and the realisation of assets and discharge of liabilities in the normal course of business.

#### **b) Principles of consolidation**

A controlled entity is any entity over which Corum Group Limited has the power to govern the financial and operating policies so as to obtain benefits from its activities. In assessing the power to govern, the existence and effect of holdings of actual and potential voting rights are considered.

As at reporting date, the assets and liabilities of all controlled entities have been incorporated into the consolidated financial statements as well as their results for the year then ended.



## **Note 1: Statement of significant accounting policies continued**

All inter-group balances and transactions between entities in the Consolidated Entity, including any unrealised profits or losses, have been eliminated on consolidation. Accounting policies of subsidiaries have been changed where necessary to ensure consistency with those adopted by the Company.

Business combinations occur where control over another business is obtained and results in the consolidation of its assets and liabilities. All business combinations are accounted for by applying the purchase method. The purchase method requires an acquirer of the business to be identified and for the cost of the acquisition and fair values of identifiable assets and liabilities to be determined as at acquisition date, being the date that control is obtained. Cost is determined as the aggregate of fair values of assets given, equity issued and liabilities assumed in exchange for control. Any deferred consideration payable is discounted to present value using the entity's incremental borrowing rate.

Goodwill is recognised initially at the excess of cost over the acquirer's interest in the net fair value of the identifiable assets and liabilities recognised. If the fair value of the acquirer's interest is greater than cost, the surplus is immediately recognised in profit or loss.

### **c) Revenue recognition**

Revenues are recognised at fair value of the consideration received net of the amount of goods and services tax (GST) payable to the taxation authority.

#### *Sale of goods*

Revenue from the sale of goods is recognised (net of returns, discounts and allowances) when control of the goods passes to the customer.

#### *Rendering of services*

Revenue from rendering services is recognised in proportion to the stage of contract completion when the stage of contract completion can be reliably measured.

Maintenance revenue is recognised by amortising the payments received on a straight-line basis over the life of the contract as the maintenance services are performed.

#### *Government grants*

Government grants are recognised at fair value where there is a reasonable assurance that the grant will be received and all grant conditions will be met. Grants relating to expense items are recognised as income over the periods necessary to match the grant to the costs they are compensating. Grants relating to assets are credited to deferred income at fair value and are credited to income over the expected useful life of the asset on a straight-line basis.

#### *Interest revenue*

Interest revenue is recognised as it accrues, taking into account the effective yield of the financial asset.

### **d) Goods and services tax**

Revenues, expenses and assets are recognised net of the amount of GST, except where the amount of GST incurred is not recoverable from the ATO. In these circumstances the GST is recognised as part of the cost of acquisition of the asset or as part of the expense.

Receivables and payables are stated in the Balance Sheet inclusive of GST.

The net amount of GST recoverable from, or payable to, the ATO is included as a current asset or liability in the Balance Sheet.

**Notes to the Consolidated Financial Statements  
for the year ended 30 June 2013**

**Note 1: Statement of significant accounting policies continued**

**d) Goods and services tax continued**

Cash flows are included in the cash flow statement on a gross basis. The GST components of cash flows arising from investing and financing activities which are recoverable from, or payable to, the ATO are classified as operating cash flows.

**e) Foreign currency transactions and balances**

Foreign currency transactions during the year are translated into Australian currency at the rates of exchange applicable at the dates of the transactions. Amounts receivable and payable in foreign currencies at balance date are translated at the rates of exchange ruling on that date.

Exchange differences relating to amounts payable and receivable in foreign currencies are recognised in the Statement of Profit or Loss and Other Comprehensive Income in the financial period in which the exchange rate changes.

**f) Borrowing costs**

Borrowing costs directly attributable to the acquisition, construction or production of qualifying assets are capitalised as a part of the asset. All other borrowing costs are recognised in the Statement of Profit or Loss and Other Comprehensive Income in the period in which they are incurred.

**g) Taxation**

The income tax expense (revenue) for the year comprises current income tax expense (income) and deferred tax expense (income).

Current income tax expense charged to the profit or loss is the tax payable on taxable income calculated using applicable income tax rates enacted, or substantially enacted, as at reporting date. Current tax liabilities (assets) are therefore measured at the amounts expected to be paid to (recovered from) the relevant taxation authority.

Deferred income tax expense reflects movements in deferred tax asset and deferred tax liability balances during the year as well as unused tax losses.

Current and deferred income tax expense (income) is charged or credited directly to equity instead of the profit or loss when the tax relates to items that are credited or charged directly to equity.

Deferred tax assets and liabilities are ascertained based on temporary differences arising between the tax bases of assets and liabilities and their carrying amounts in the financial statements. Deferred tax assets also result where amounts have been fully expensed but future tax deductions are available. No deferred income tax will be recognised from the initial recognition of an asset or liability, excluding a business combination, where there is no effect on accounting or taxable profit or loss.

Deferred tax assets and liabilities are calculated at the tax rates that are expected to apply to the period when the asset is realised or the liability is settled, based on tax rates enacted or substantively enacted at reporting date.

Deferred tax assets relating to temporary differences and unused tax losses are recognised only to the extent that it is probable that future taxable profit will be available against which the benefits of the deferred tax asset can be utilised, and where the availability of those losses is reasonably certain.

## **Note 1: Statement of significant accounting policies continued**

Where temporary differences exist in relation to investments in subsidiaries, branches, associates, and joint ventures, deferred tax assets and liabilities are not recognised where the timing of the reversal of the temporary difference cannot be controlled and it is not probable that the reversal will occur in the foreseeable future.

Current tax assets and liabilities are offset where a legally enforceable right of set-off exists and it is intended that net settlement or simultaneous realisation and settlement of the respective asset and liability will occur. Deferred tax assets and liabilities are offset where a legally enforceable right of set-off exists, the deferred tax assets and liabilities relate to income taxes levied by the same taxation authority on either the same taxable entity or different taxable entities where it is intended that net settlement or simultaneous realisation and settlement of the respective asset and liability will occur in future periods in which significant amounts of deferred tax assets or liabilities are expected to be recovered or settled.

Corum Group Limited (the 'head entity') and its wholly-owned Australian controlled entities have formed an income tax consolidated group under the tax consolidation regime with effect from July 2004. The head entity and the controlled entities in the tax consolidated group continue to account for their own current and deferred tax amounts. The tax consolidated group has applied the group allocation approach in determining the appropriate amount of taxes to allocate to members of the tax consolidated group.

Assets or liabilities arising under tax funding agreements with the tax consolidated entities are recognised as amounts receivable from or payable to other entities in the tax consolidated group. The tax funding arrangement ensures that the intercompany charge equals the current tax liability or benefit of each tax consolidated group member, resulting in neither a contribution by the head entity to the subsidiaries nor a distribution by the subsidiaries to the head entity.

### **h) Impairment of assets**

At each reporting date, the Company reviews the carrying value of its tangible and intangible assets to determine whether there is any indication that those assets have been impaired. If such an indication exists, the recoverable amount of the asset, being the value-in-use, is compared to the asset's carrying value. Any excess of the asset's carrying value over its recoverable amount is expensed to the Statement of Profit or Loss and Other Comprehensive Income.

Impairment testing is performed annually for goodwill and intangible assets with indefinite lives.

Where it is not possible to estimate the recoverable amount of an individual asset, the Company estimates the recoverable amount of the cash-generating unit to which the asset belongs.

### **i) Cash and cash equivalents**

Cash and cash equivalents include cash on hand, deposits held at call with banks and other short-term highly liquid investments with maturities of less than three months, or which are otherwise readily accessible.

### **j) Receivables**

Trade receivables that are to be settled within normal trading terms are carried at amounts due. The recoverability of debts is assessed at balance date and specific provision is made for any doubtful accounts.

**Notes to the Consolidated Financial Statements  
for the year ended 30 June 2013**

**Note 1: Statement of significant accounting policies continued**

**k) Inventories**

Inventories are measured at the lower of cost and net realisable value. Cost includes expenditure incurred in acquiring inventories and bringing them to their present location and condition.

**l) Financial assets**

Investments in controlled entities are carried in the Company's Balance Sheet at the lower of cost and recoverable amount. Other unlisted investments are carried at the lower of cost or recoverable amount.

**m) Leased assets**

Leases under which the Company or its controlled entities assume substantially all the risks and benefits of ownership are classified as finance leases. Other leases are classified as operating leases.

*Finance leases*

Finance leases are capitalised. A lease asset and a lease liability equal to the present value of the minimum lease payments are recorded at the inception of the lease. Lease liabilities are reduced by repayments of principal. The interest components of the lease payments are expensed. Contingent rentals are expensed as incurred.

*Operating leases*

Payments made under operating leases are expensed on a straight-line basis over the term of the lease, except where an alternative basis is more representative of the pattern of benefits to be derived from the leased property. Lease incentives are recognised as liabilities. Lease rental payments are allocated between rental expense and reduction of the liability, on a straight line basis over the period of the lease.

**n) Plant and equipment**

Each class of plant and equipment is carried at cost or fair value less, where applicable, any accumulated depreciation and impairment losses.

The carrying amount of plant and equipment is reviewed annually by Directors to ensure it is not in excess of the amount recoverable from these assets. The recoverable amount is assessed on the basis of the expected net cash flows that will be received from the assets' deployment and subsequent disposal. The expected net cash flows have been discounted to their present values in determining recoverable amounts.

**o) Depreciation and amortisation**

Plant and equipment, leasehold improvements and equipment under finance lease are stated at cost less accumulated depreciation and impairment losses.

Such depreciable assets are depreciated using the diminishing value method for assets acquired up to June 2010 and the straight line method for assets acquired thereafter, over their estimated useful lives, with the exception of leased assets which are amortised over the term of the relevant lease where it is not expected that the Consolidated Entity will obtain ownership of the asset.

Estimated useful lives, residual values and depreciation rates and methods are reviewed annually. When changes are made, adjustments are reflected prospectively in current and future periods only.

## **Note 1: Statement of significant accounting policies continued**

The following estimated useful lives are used in the calculation of depreciation:

Leasehold improvements	1 to 5 years
Plant and equipment	1 to 12 years

An asset's carrying amount is written down immediately to its recoverable amount if the asset's carrying amount is greater than its estimated recoverable amount.

### **p) Intangibles**

#### *Intellectual Property*

Intellectual property rights comprise various applications, intellectual knowledge and know-how. The value of intellectual property consists of the capitalised cost incurred in acquiring intellectual property less amortisation.

#### *Goodwill*

Goodwill and goodwill on consolidation represents the excess of the purchase consideration over the fair value of the identifiable net assets acquired. Goodwill is tested annually for impairment and carried at cost less accumulated impairment losses. Any impairment loss is written off immediately to profit or loss.

#### *Research and Development Costs*

Expenditure during the research phase of a project is recognised as an expense when incurred. Development costs are capitalised only when technical feasibility studies identify that the project will deliver future economic benefits and these benefits can be measured reliably. Development costs have a finite life and are amortised on a systematic basis matched to the future economic benefits over the useful life of the project.

### **q) Impairment**

The Company assesses impairment at each reporting period by evaluation of conditions and events specific to the Company that may be indicative of impairment triggers. Recoverable amounts of relevant assets are reassessed using value in use calculations which incorporate various key assumptions.

### **r) Payables**

Liabilities are recognised for amounts to be paid in the future for goods or services received. Trade accounts payable are normally settled within established terms.

### **s) Borrowings**

Bank and other loans are shown in the Balance Sheet at their principal amounts. Interest payable is accrued at the contracted rate and expensed in the Statement of Profit or Loss and Other Comprehensive Income. Notes payable are recognised when issued at the net proceeds received, with the premium or discount on issue amortised over the period to maturity.

### **t) Employee benefits**

#### *Wages and salaries and annual leave*

Liabilities for employee benefits for wages, salaries and annual leave represent present obligations resulting from employees' service provided to reporting date. These are calculated as undiscounted amounts based on remuneration that the Consolidated Entity expects to pay as at the reporting date, including related on-costs such as workers compensation insurance and payroll tax.

**Notes to the Consolidated Financial Statements  
for the year ended 30 June 2013**

**Note 1: Statement of significant accounting policies continued**

**t) Employee benefits continued**

*Long service leave*

The provision for employee benefits for long service leave represents the present value of the estimated future cash outflows resulting from employees' service provided to reporting date. The provision is calculated using expected future increases in wage and salary rates including related on-costs over the vesting periods and is discounted to present value using a probability weighted discount rate reflecting staff turnover history. The unwinding of the discount is treated as long service leave expense.

*Equity-settled compensation*

The Company operates an employee share option scheme. The fair value of the equity to which employees become entitled is measured at grant date and recognised as an expense over the vesting period, with a corresponding increase to an equity account. The fair value of options is ascertained using a Black–Scholes pricing model which incorporates all market vesting conditions. The number of options expected to vest is reviewed and adjusted at the end of each reporting date such that the amount recognised as consideration for the equity instruments granted shall be based on the number of equity instruments that eventually vest.

The fair value of performance rights granted is calculated using a Black–Scholes pricing model. The Company amortises over the performance rights vesting period the estimated value of the shares to be issued.

*Superannuation*

The Company and controlled entities contribute to several employee defined contribution superannuation funds. The contributions are recognised as an expense. The Company and its controlled entities have no legal or constructive obligation to fund any deficit in any fund.

**u) Provisions**

A provision is recognised when there are legal or constructive obligations as a result of past events and it is probable that an outflow of economic benefits will result and that outflow can be reliably measured.

If the effect is material, a provision is determined by discounting the expected future cash flows (adjusted for expected future risks) required to settle the obligation at a pre-tax rate that reflects current market assessments of the time value of money and the risks specific to the liability most closely matching the expected future payments. The unwinding of the discount is treated as part of the expense related to the particular provision.

*Make good provision*

A provision has been made for the present value of anticipated costs for future restoration of leased premises. The provision includes future cost estimates associated with closure of the premises. The calculation of this provision requires assumptions such as application of closure dates and cost estimates. The provision recognised for each site is periodically reviewed and updated based on the facts and circumstances available at the time. Changes to the estimated future costs for sites are recognised in the Balance Sheet by adjusting the asset and the provision. Reductions in the provision that exceed the carrying amount of the asset will be recognised in the Statement of Profit or Loss and Other Comprehensive Income.

## **Note 1: Statement of significant accounting policies continued**

### **v) Financial instruments issued**

Where financial instruments, such as preference shares and convertible notes issued by the Company, give rise to a contractual obligation to deliver cash to the holder, they are classified as liabilities to the extent of the obligation.

Where financial instruments are redeemable but either the holder or the Company has an option to convert them into ordinary shares of the Company, they are classified as compound financial instruments. The liability component is measured as the present value of the principal and interest obligations, discounted at the prevailing market rate for a similar liability that does not have an equity component. The residual of the net proceeds received on issuing the instrument is classified as equity.

Interest expense on compound instruments is determined based on the liability component and includes the actual interest paid to holders. The liability accretes over the life of the instruments to the original face value if they are not previously converted. There are no dividends associated with the equity component.

### **w) Investments in associates**

Investments in associated companies are recognised in the financial statements by applying the equity method of accounting. The equity method of accounting recognises the Company's share of post-acquisition profits and movement in reserves of its associates.

### **x) Share-based payments**

Equity settled share-based payment transactions with parties other than employees and others providing similar services are measured at the fair value of the goods and services received, except where the fair value cannot be estimated reliably, in which case they are measured at the fair value of the equity instruments granted at the time that the entity obtains the goods or the counterparty renders the service. For cash-settled share-based payments, a liability equal to the portion of the goods or services received is recognised at the current fair value determined at each reporting date.

### **y) Comparative figures**

When required by accounting standards, comparative figures have been adjusted to conform to changes in presentation for the current financial year.

### **z) Rounding of amounts**

The Company is an entity to which ASIC Class Order 98/100 applies and, accordingly, amounts in the financial statements have been rounded to the nearest thousand dollars unless otherwise stated.

**Notes to the Consolidated Financial Statements  
for the year ended 30 June 2013**

**Note 1: Statement of significant accounting policies continued**

**aa) New Accounting Standards and Interpretations not yet mandatory or early adopted**

Australian Accounting Standards and Interpretations that have recently been issued or amended but are not yet mandatory, have not been early adopted by the Consolidated Entity for the annual reporting period ended 30 June 2013. The Consolidated Entity's assessment of the impact of these new or amended Accounting Standards and Interpretations, most relevant to the Consolidated Entity, are set out below. The Consolidated Entity does not anticipate early adoption of any of these reporting requirements.

*AASB 9 Financial Instruments, 2009-11 Amendments to Australian Accounting Standards arising from AASB 9, 2010-7 Amendments to Australian Accounting Standards arising from AASB 9 and 2012-6 Amendments to Australian Accounting Standards arising from AASB 9*

This standard and its consequential amendments are applicable to annual reporting periods beginning on or after 1 January 2015. This standard introduces new classification and measurement models for financial assets, using a single approach to determine whether a financial asset is measured at amortised cost or fair value. The accounting for financial liabilities continues to be classified and measured in accordance with AASB 139. The Company has not yet assessed the full impact of AASB 9 as this standard does not apply mandatorily before 1 January 2015 and that the IASB is yet to finalise the remaining phases of its project to replace IAS 39 *Financial Instruments: Recognition and Measurement* (AASB 139 in Australia).

*AASB 10 Consolidated Financial Statements*

AASB 10 establishes a revised control model that applies to all entities. It replaces the consolidation requirements in AASB 127 *Consolidated and Separate Financial Statements* and AASB Interpretation 112 *Consolidation – Special Purpose Entities*. The revised control model broadens the situations when an entity is considered to be controlled by another entity and includes additional guidance for applying the model to specific situations. This standard is applicable to annual reporting periods beginning on or after 1 January 2013. The adoption of this standard may have an impact where the consolidated entity has a holding of less than 50% in an entity, has de facto control, and is not currently consolidating that entity. When this standard is first adopted by the Company from 1 July 2013, there is not expected to be any impact on the transactions and balances recognised in the financial statements.

*AASB 12 Disclosure of Interests in Other Entities*

This standard is applicable to annual reporting periods beginning on or after 1 January 2013. It contains the entire disclosure requirement associated with other entities, being subsidiaries, associates and joint ventures. The disclosure requirements have been enhanced when compared to the disclosures previously located in AASB 127 *Consolidated and Separate Financial Statements*, AASB 128 *Investments in Associates*, AASB 131 *Interests in Joint Ventures* and AASB Interpretation 112 *Consolidation – Special Purpose Entities*. The adoption of this standard from 1 July 2013 is likely to increase the amount of disclosures required to be given by the Company; however, as this is a disclosure standard only, there will be no impact on amounts recognised in the financial statements.

*AASB 13 Fair Value Measurement and AASB 2011-8 Amendments to Australian Accounting Standards arising from AASB 13*

This standard and its consequential amendments are applicable to annual reporting periods beginning on or after 1 January 2013. The standard provides a single robust measurement framework, with clear measurement objectives, for measuring fair value using the 'exit price' and it provides guidance on measuring fair value when a market becomes less active. The 'highest and best use' approach would be used to measure assets whereas liabilities would be based on transfer value. As the standard does not introduce any new requirements for the use of fair value, its impact on adoption by the Company from 1 July 2013 should be minimal, although there may be increased disclosures where fair value is used.



## **Note 1: Statement of significant accounting policies continued**

### *AASB 119 Employee Benefits (September 2011) and AASB 2011-10 Amendments to Australian Accounting Standards arising from AASB 119 (September 2011)*

This revised standard and its consequential amendments are applicable to annual reporting periods beginning on or after 1 January 2013. The amendments eliminate the corridor approach for the deferral of gains and losses; streamlines the presentation of changes in assets and liabilities arising from defined benefit plans; and enhances the disclosure requirements for defined benefit plans. It also changes the way some other short-term employment benefits are defined and calculated, such as annual leave. The Company does not have any defined benefit plans and the adoption of the revised standard from 1 July 2013 is not expected to have any significant impact on the Company.

### *AASB 2011-4 Amendments to Australian Accounting Standards to Remove Individual Key Management Personnel Disclosure Requirement*

These amendments are applicable to annual reporting periods beginning on or after 1 July 2013, with early adoption not permitted. They amend AASB 124 *Related Party Disclosures* by removing the disclosure requirements for individual key management personnel ('KMP'). The adoption of these amendments from 1 July 2014 will remove the duplication of information relating to individual KMP in the notes to the financial statements and the directors report. As the aggregate disclosures are still required by AASB 124 and during the transitional period the requirements may be included in the Corporations Act or other legislation, it is expected that the amendments will not have a material impact on the Company.

### *AASB 2012-2 Amendments to Australian Accounting Standards - Disclosures - Offsetting Financial Assets and Financial Liabilities*

The amendments are applicable to annual reporting periods beginning on or after 1 January 2013. The disclosure requirements of AASB 7 *Financial Instruments: Disclosures* (and consequential amendments to AASB 132 *Financial Instruments: Presentation*) have been enhanced to provide users of financial statements with information about netting arrangements, including rights of set-off related to an entity's financial instruments and the effects of such rights on its statement of financial position. The adoption of the amendments from 1 July 2013 will have no impact on the Company as the Company does not have any netting arrangements in place.

### *AASB 1053 Application of Tiers of Australian Accounting Standards and AASB 2010-2 Amendments to Australian Accounting Standards arising from Reduced Disclosure Requirements*

Applicable to annual reporting periods beginning on or after 1 July 2013, AASB 1053 establishes a differential financial reporting framework consisting of two Tiers of reporting requirements for preparing general purpose financial statements.

- a) Tier 1: Australian Accounting Standards; and
- b) Tier 2: Australian Accounting Standards - Reduced Disclosure Requirements.

The Company is a Tier 1 entity and therefore not eligible to apply the Reduced Disclosure Requirements.

**Notes to the Consolidated Financial Statements  
for the year ended 30 June 2013**

**Note 2: Revenue and other income**

	Consolidated		Company	
	2013 \$'000	2012 \$'000	2013 \$'000	2012 \$'000
Sales revenue				
Rendering of services	18,110	19,055	2,363	1,885
Sales of goods	2,116	1,802	-	-
	<u>20,226</u>	<u>20,857</u>	<u>2,363</u>	<u>1,885</u>
Other revenue				
Interest received from other parties	409	311	265	144
Interest received from wholly-owned controlled entities	-	-	1,200	1,281
Revenue from unlisted company	680	645	-	-
Other revenue	53	45	12	10
	<u>1,142</u>	<u>1,001</u>	<u>1,477</u>	<u>1,435</u>
Total revenue	<u>21,368</u>	<u>21,858</u>	<u>3,840</u>	<u>3,320</u>

**Note 3: Expenses**

	Consolidated		Company	
	2013 \$'000	2012 \$'000	2013 \$'000	2012 \$'000
<b>Depreciation</b>				
Plant and equipment	138	141	56	74
<b>Amortisation</b>				
Leasehold improvements	11	9	-	-
Development costs	-	278	-	-
Total depreciation and amortisation	<u>149</u>	<u>428</u>	<u>56</u>	<u>74</u>
<b>Finance costs</b>				
Interest – convertible notes	-	78	-	78
Interest – external	-	1	-	1
Interest – related parties	-	123	-	123
Total finance costs	<u>-</u>	<u>202</u>	<u>-</u>	<u>202</u>
<b>Other items</b>				
Employee entitlement provisions	(22)	199	6	42
Operating leases - minimum lease payments	845	868	86	89
<b>Other significant expenses</b>				
Impairment of development costs	-	968	-	-
Amounts in dispute provision	-	(1,192)	-	(1,192)

**Note 4: Auditor's remuneration**

	Consolidated		Company	
	2013	2012	2013	2012
	\$	\$	\$	\$
BDO East Coast Partnership				
Audit and review of financial reports	86,000	85,000	86,000	85,000
Non-audit services	-	-	-	-
Total	86,000	85,000	86,000	85,000

**Note 5: Taxation**

	Consolidated	
	2013	2012
	\$'000	\$'000
<b>(a) The components of income tax expense comprise:</b>		
Current tax	1,979	1,809
Utilisation of prior year deferred tax assets not previously recognised	(1,979)	(1,809)
Income tax expense	-	-
<b>(b) The prima facie tax on profit is reconciled as follows:</b>		
Prima facie income tax payable on profit at 30%	1,906	1,809
Add / (deduct) tax effect of:		
Amortisation of performance rights	73	-
Utilisation of prior year deferred tax assets not previously recognised	(1,979)	(1,809)
Income tax attributable to entity	-	-
<b>Deferred tax assets not taken into account</b>		
Losses carried forward	4,939	6,847
Temporary differences carried forward	744	815
Capital losses carried forward	201	201

The potential future tax benefit arising from tax losses and temporary differences has not been recognised as an asset as at 30 June 2013 as the ATO has not confirmed these losses will be available. The Directors' understanding of this matter is further detailed in Note 24: Contingent liabilities and contingent assets.

Company numbers are not reported due to the establishment of a Consolidated Tax Group effective from July 2004.

**Notes to the Consolidated Financial Statements  
for the year ended 30 June 2013**

**Note 6: Earnings per share and dividend**

<b>Earnings Per Share</b>	<b>Consolidated</b>	
	<b>2013</b>	<b>2012</b>
	<b>\$'000</b>	<b>\$'000</b>
Reconciliation of earnings to profit:		
Profit after taxation	6,355	6,029
Earnings used in the calculation of basic EPS	6,355	6,029
Earnings used in the calculation of dilutive EPS	6,355	6,029
	<b>Number</b>	<b>Number</b>
Weighted average number of ordinary shares outstanding during the year used in calculating basic EPS	244,954,986	241,890,151
Weighted average number of dilutive options and performance rights outstanding during the year	9,961,934	-
Weighted average number of ordinary shares outstanding during the year used in calculating dilutive EPS	254,916,620	241,890,151
	<b>cents</b>	<b>cents</b>
Basic earnings per share	2.6	2.5
Diluted earnings per share	2.5	2.5

Subsequent to reporting date there has been 7,404,162 potential ordinary shares issued in the form of performance rights that could potentially dilute basic earnings per share in the future.

<b>Dividend</b>	<b>Consolidated</b>	
	<b>2013</b>	<b>2012</b>
	<b>\$'000</b>	<b>\$'000</b>
Dividend declared and paid during the year:		
Unfranked dividend paid on 26 February 2013: 0.6 cents per ordinary share (2012: nil)	1,493	-
	1,493	-

Since the end of the financial year end Directors declared and paid an unfranked dividend of \$1,752,000 (0.7 cents per fully paid ordinary share). This dividend was paid on 20 August 2013.

**Franking credit balance**

The Consolidated Entity has no franking credit balance.

## **Note 7: Segment reporting**

The Consolidated Entity has the following business segments:

- Health Services - the Corum Health Services business is a provider of dispense and point of sale software applications, hardware and support services to Australian pharmacies through its controlled entities, Pharmasol Pty Limited, Amfac Pty Limited and Corum Systems Pty Limited.
- eCommerce - offers individuals and businesses the opportunity to effect payment of their rent, utilities, local government fees and commercial obligations via electronic methodologies through its controlled entity Corum eCommerce Pty Limited.

The Consolidated Entity operates predominantly in Australia.

### **Basis of accounting for purposes of reporting by operating segments**

#### **a) Accounting policies adopted**

Unless stated otherwise, all amounts reported to the Board of Directors, being the chief decision maker with respect to operating segments, are determined in accordance with accounting policies that are consistent to those adopted in the annual financial statements of the Consolidated Entity.

#### **b) Inter-segment transactions**

An internally determined transfer price is set for all inter-segment sales. This price is reset annually and is based on what would be realised in the event the sale was made to an external party at arm's length. All such transactions are eliminated on consolidation of the Consolidated Entity's financial statements.

Corporate charges are allocated to reporting segments based on the segments' overall proportion of revenue generation within the Consolidated Entity. The Board of Directors believes this is representative of likely consumption of head office expenditure that should be used in assessing segment performance and cost recoveries.

Inter-segment loans payable and receivable are initially recognised at the consideration received/to be received net of transaction costs. If inter-segment loans receivable and payable are not on commercial terms, these are not adjusted to fair value based on market interest rates. This policy represents a departure from that applied to the statutory financial statements.

#### **c) Segment assets**

Where an asset is used across multiple segments, the asset is allocated to that segment that receives majority economic value from that asset. In the majority of instances, segment assets are clearly identifiable on the basis of their nature and physical location.

#### **d) Segment liabilities**

Liabilities are allocated to segments where there is a direct nexus between the incurrance of the liability and the operations of the segment. Borrowings and tax liabilities are generally considered to relate to the Consolidated Entity as a whole and are not allocated. Segment liabilities include trade and other payables and certain direct borrowings.

**Notes to the Consolidated Financial Statements  
for the year ended 30 June 2013**

**Note 7: Segment reporting** continued

**e) Unallocated items**

The following items of revenue, expenses, assets and liabilities are not allocated to operating segments as they are not considered part of the core operations of any segment:

- Income tax expense
- Deferred tax assets and liabilities
- Current tax liabilities
- Other financial liabilities

**Segment performance**

2013	Health Services \$'000	eCommerce \$'000	Intersegment eliminations /unallocated \$'000	Consolidated \$'000
<b>Revenue</b>				
External sales	14,722	5,504	-	20,226
Inter-segment sales	-	1,914	(1,914)	-
Total sales revenue	14,722	7,418	(1,914)	20,226
Other revenue	718	3	12	733
Interest revenue	3	141	265	409
Total revenue	15,443	7,562	(1,637)	21,368
Segment net profit before tax	3,227	2,526	1,281	7,034
<i>Reconciliation of segment result to group net profit before tax</i>				
Unallocated items:				
Provision doubtful debts – controlled entities				(679)
Net profit before tax				<b>6,355</b>
Depreciation and amortisation of segment assets	72	21	56	149
Other non-cash segment expenses - (decrease)/increase in provisions	(227)	(79)	9	(297)

**Segment performance** continued

<b>2012</b>	<b>Health Services \$'000</b>	<b>eCommerce \$'000</b>	<b>Intersegment eliminations/ unallocated \$'000</b>	<b>Consolidated \$'000</b>
<b>Revenue</b>				
External sales	14,832	6,025	-	20,857
Inter-segment sales	-	1,733	(1,733)	-
Total sales revenue	14,832	7,758	(1,733)	20,857
Other revenue	679	2	10	691
Interest revenue	3	163	144	310
Total revenue	15,514	7,923	(1,579)	21,858
Segment net profit before tax	1,994	2,319	2,551	6,864
<i>Reconciliation of segment result to group net profit before tax</i>				
Unallocated items:				
Finance costs				(202)
Provision doubtful debts – controlled entities				(633)
Net profit before tax				<b>6,029</b>
Depreciation and amortisation of segment assets	339	15	74	428
Impairment of development costs	968	-	-	968
Other non-cash segment expenses – increase in provisions	218	42	46	306

**Notes to the Consolidated Financial Statements  
for the year ended 30 June 2013**

**Note 7: Segment reporting** continued

	Health Services \$'000	eCommerce \$'000	Intersegment eliminations/ unallocated \$'000	Consolidated \$'000
<b>Segment assets</b>				
<b>2013</b>				
Segment assets	22,156	16,708	(22,640)	16,224
Unallocated assets:				
Cash and cash equivalents				8,727
Trade and other receivables				190
Plant and equipment				108
Other assets				67
Total group assets				<b>25,316</b>
Acquisition of non-current assets	13	-	15	28
<b>2012</b>				
Segment assets	19,712	17,173	(19,978)	16,907
Unallocated assets:				
Cash and cash equivalents				3,051
Trade and other receivables				146
Plant and equipment				148
Other assets				28
Total group assets				<b>20,280</b>
Acquisition of non-current assets	133	43	34	210
<b>Segment liabilities</b>				
<b>2013</b>				
Segment liabilities	16,353	10,720	(19,153)	7,920
Unallocated liabilities:				
Trade and other payables				584
Provisions				454
Total group liabilities				<b>8,958</b>
<b>2012</b>				
Segment liabilities	17,135	13,710	(22,317)	8,528
Unallocated liabilities:				
Trade and other payables				630
Provisions				445
Total group liabilities				<b>9,603</b>



**Note 8: Cash and cash equivalents**

	Consolidated		Company	
	2013	2012	2013	2012
	\$'000	\$'000	\$'000	\$'000
<b>Cash and cash equivalents</b>				
Cash at bank	159	168	1	2
Short-term bank deposit	8,725	3,049	8,726	3,049
	8,884	3,217	8,727	3,051

The Consolidated Entity's exposure to interest rate risk and a sensitivity analysis for financial assets and liabilities are detailed in Note 22.

**Note 9: Trade and other receivables**

	Consolidated		Company	
	2013	2012	2013	2012
	\$'000	\$'000	\$'000	\$'000
<b>Current</b>				
Trade receivables	193	714	-	2
Provision for impairment	(28)	(315)	-	-
Other receivables (i)	490	444	490	444
Provision for impairment	(300)	(300)	(300)	(300)
	355	543	190	146
<b>Non-current</b>				
Amounts receivable from wholly owned subsidiaries	-	-	5,890	9,055
Provision for impairment	-	-	(1,282)	(1,961)
	-	-	4,608	7,094

(i) Other receivables include amounts due from former Directors and/or their associates.

The ageing of the various provisions for impairment shown above are:

	Consolidated		Company	
	2013	2012	2013	2012
	\$'000	\$'000	\$'000	\$'000
<b>Current</b>				
0 to 3 months overdue	5	55	-	-
3 to 6 months overdue	8	260	-	-
Over 6 months overdue	315	300	300	300
	328	615	300	300
<b>Non-current</b>				
Over 6 months overdue	-	-	1,282	1,961
	-	-	1,282	1,961

**Notes to the Consolidated Financial Statements  
for the year ended 30 June 2013**

**Note 9: Trade and other receivables** continued

**Provision for impairment of receivables**

Current trade receivables are non-interest bearing loans and are generally on 30 day terms. Non-current trade receivables are assessed for recoverability based on the underlying terms of the contract. A provision for impairment is recognised when there is objective evidence that an individual trade or term receivable is impaired. These amounts have been included in Other expenses in the Consolidated Statement of Profit or Loss and Other Comprehensive Income.

The movements in the Provision for impairment of receivables are as follows:

	<b>Opening Balance 1 July 2012 \$'000</b>	<b>Utilised \$'000</b>	<b>Provision increase/ (decrease) \$'000</b>	<b>Closing Balance 30 June 2013 \$'000</b>
<b>2013</b>				
<b>Consolidated Entity</b>				
Provision for current trade receivables	315	(147)	(140)	28
Provision for other receivables	300	-	-	300
	<u>615</u>	<u>(147)</u>	<u>(140)</u>	<u>328</u>
<b>Company</b>				
Provision for non-current receivables - wholly owned subsidiaries	1,961	-	(679)	1,282

	<b>Opening Balance 1 July 2011 \$'000</b>	<b>Utilised \$'000</b>	<b>Provision increase/ (decrease) \$'000</b>	<b>Closing Balance 30 June 2012 \$'000</b>
<b>2012</b>				
<b>Consolidated Entity</b>				
Provision for current trade receivables	223	(35)	127	315
Provision for other receivables	300	-	-	300
	<u>523</u>	<u>(35)</u>	<u>127</u>	<u>615</u>
<b>Company</b>				
Provision for non-current receivables - wholly owned subsidiaries	2,594	-	(633)	1,961

**Credit Risk — Trade and other receivables**

The Consolidated Entity has no significant concentration of credit risk with respect to any single counterparty or group of counterparties other than those receivables specifically provided for and mentioned within this note. The class of assets described as Trade and other receivables is considered to be the main source of credit risk relating to the Consolidated Entity.

The following table details the Consolidated Entity's Trade and other receivables exposure to credit risk (prior to collateral and other credit enhancements) with ageing analysis and impairment provided for thereon. Amounts are considered as 'past due' when the debt has not been settled within the terms and conditions agreed between the Consolidated Entity and the customer or counterparty to the transaction. Receivables that are past due are assessed for impairment by ascertaining solvency of the debtors and are provided for where there are specific circumstances indicating that the debt may not be fully repaid to the Consolidated Entity.

Receivables that remain within initial trade terms are considered to be of high credit quality.

Consolidated Entity	Gross amount \$'000	Past due and impaired \$'000	Past due but not impaired (days overdue)			Within initial trade terms \$'000
			< 30 \$'000	31–60 \$'000	> 60 \$'000	
<b>2013</b>						
Trade and term receivables	193	28	17	41	-	107
Other receivables	490	300	-	-	144	46
<b>Total</b>	<b>683</b>	<b>328</b>	<b>17</b>	<b>41</b>	<b>144</b>	<b>153</b>
<b>2012</b>						
Trade and term receivables	714	315	24	234	11	130
Other receivables	444	300	-	-	144	-
<b>Total</b>	<b>1,158</b>	<b>615</b>	<b>24</b>	<b>234</b>	<b>155</b>	<b>130</b>
Company	Gross amount \$'000	Past due and impaired \$'000	Past due but not impaired (days overdue)			Within initial trade terms \$'000
			< 30 \$'000	31–60 \$'000	> 60 \$'000	
<b>2013</b>						
Trade and term receivables	-	-	-	-	-	-
Other receivables	490	300	-	-	144	46
<b>Total</b>	<b>490</b>	<b>300</b>	<b>-</b>	<b>-</b>	<b>144</b>	<b>46</b>
<b>2012</b>						
Trade and term receivables	2	-	-	-	-	2
Other receivables	444	300	-	-	144	-
<b>Total</b>	<b>446</b>	<b>300</b>	<b>-</b>	<b>-</b>	<b>144</b>	<b>2</b>

Neither the Consolidated Entity nor the Company holds any financial assets with terms that have been renegotiated, which would otherwise be past due or impaired.

**Notes to the Consolidated Financial Statements  
for the year ended 30 June 2013**

**Note 10: Inventories**

	Consolidated		Company	
	2013	2012	2013	2012
	\$'000	\$'000	\$'000	\$'000
Finished goods	98	162	-	-

**Note 11: Other current assets**

	Consolidated		Company	
	2013	2012	2013	2012
	\$'000	\$'000	\$'000	\$'000
Prepayments	205	44	67	28
eCommerce payments awaiting clearance (i)	4,569	4,978	-	-
	4,774	5,022	67	28

- (i) These amounts are controlled by the Consolidated Entity and are considered to be restricted in operation to the electronic receipt of payments on behalf of customers, whose monies, upon clearance in the normal course of the business banking system, are released from the bank accounts and paid to the benefit of third parties, on whose behalf the monies were received and for which an equivalent liability is recorded as shown in Note 16.

**Note 12: Financial assets**

	Consolidated		Company	
	2013	2012	2013	2012
	\$'000	\$'000	\$'000	\$'000
Investment in unlisted company at cost	30	30	-	-
Investment in controlled entities - unlisted at cost (Note 25)	-	-	11,264	11,264
Provision for impairment	-	-	(6,000)	(6,000)
	30	30	5,264	5,264

**Note 13: Plant and equipment**

	Consolidated		Company	
	2013	2012	2013	2012
	\$'000	\$'000	\$'000	\$'000
Leasehold improvements at cost	332	332	168	168
Accumulated amortisation	(280)	(269)	(168)	(168)
Accumulated impairment	(25)	(25)	-	-
	27	38	-	-
Plant and equipment at cost	5,159	5,131	1,094	1,079
Accumulated depreciation	(4,476)	(4,338)	(986)	(931)
Accumulated impairment	(448)	(448)	-	-
	235	345	108	148
Total plant and equipment	262	383	108	148

**Movements in carrying amounts**

Movement in the carrying amounts for each class of plant and equipment between the beginning and the end of the financial year:

	Consolidated		Company	
	2013	2012	2013	2012
	\$'000	\$'000	\$'000	\$'000
<b>Leasehold improvements</b>				
Carrying amount at beginning of year	38	7	-	-
Additions	-	40	-	-
Amortisation	(11)	(9)	-	-
Carrying amount at end of year	27	38	-	-
<b>Plant and equipment</b>				
Carrying amount at beginning of year	345	316	148	188
Additions	28	170	16	34
Disposals	-	-	-	-
Depreciation	(138)	(141)	(56)	(74)
Carrying amount at end of year	235	345	108	148
Total plant and equipment	262	383	108	148

**Notes to the Consolidated Financial Statements  
for the year ended 30 June 2013**

**Note 14: Intangible assets**

	Consolidated		Company	
	2013 \$'000	2012 \$'000	2013 \$'000	2012 \$'000
<b>Goodwill (a)</b>				
At cost	15,363	15,363	-	-
Accumulated impairment	(4,542)	(4,542)	-	-
Total goodwill	10,821	10,821	-	-
<b>Intellectual property</b>				
At cost	14	14	14	14
Accumulated amortisation	(14)	(14)	(14)	(14)
Total intellectual property	-	-	-	-
<b>Development costs (b)</b>				
At cost	5,854	5,854	-	-
Accumulated amortisation	(3,786)	(3,786)	-	-
Accumulated impairment	(2,068)	(2,068)	-	-
Total development costs	-	-	-	-
<b>Total intangible assets</b>	10,821	10,821	-	-
Reconciliation of movement in development costs:				
Balance at beginning of year	-	1,245	-	-
Additions	-	-	-	-
Amortisation charge	-	(277)	-	-
Impairment losses (d)	-	(968)	-	-
Balance at end of year	-	-	-	-

**a) Goodwill**

Goodwill relates to the acquisitions in 1991 of the Lockie Computer business by Pharmasol Pty Limited and the Amfac business by Amfac Pty Limited.

Goodwill is allocated to the Health Services cash generating unit.

**b) Development costs**

Development costs relate to computer software programs developed by Pharmasol Pty Limited and Amfac Pty Limited.

**c) Review of carrying values**

The recoverable value of each cash-generating unit is determined on a value-in-use calculation. Value-in-use is calculated based on the present value of cash flow projections over a five year period with the period extending beyond five years being represented by a terminal value of 6.5 times (2012: 6.5 times) EBITDA. An EBITDA growth rate of 1.5% (2012: 3.0%) per annum is utilised and the cash flows are discounted at a rate of 15.5% (2012: 15.5%) per annum which incorporates an appropriate risk premium.

Management has based the value-in-use calculations on budgets for each cash generating unit. These budgets incorporate management's best estimates of projected revenues using growth rates based on historical experience, anticipated market growth and the expected effect of the Consolidated Entity's initiatives. Costs are calculated taking into account historical gross margins as well as estimated inflation rates for the year consistent with inflation rates applicable to the locations in which the cash generating unit operates.

**d) Impairment losses**

In the prior year the Consolidated Entity recognised in the Statement of Profit or Loss and Other Comprehensive Income an impairment loss of \$968,000 in respect of development costs.

**Note 15: Other non-current assets**

	Consolidated		Company	
	2013	2012	2013	2012
	\$'000	\$'000	\$'000	\$'000
Security deposits	92	102	-	-

**Note 16: Trade and other payables**

	Consolidated		Company	
	2013	2012	2013	2012
	\$'000	\$'000	\$'000	\$'000
<b>Current</b>				
Trade creditors	368	439	76	155
Sundry creditors and accruals	1,849	2,078	508	475
Deferred rent expense	21	29	-	-
eCommerce payments awaiting clearance	4,569	4,978	-	-
	6,807	7,524	584	630
<b>Non current</b>				
Amounts payable to wholly owned subsidiaries	-	-	10,188	7,526
	-	-	10,188	7,526

**Notes to the Consolidated Financial Statements  
for the year ended 30 June 2013**

**Note 17: Deferred revenue**

	Consolidated		Company	
	2013 \$'000	2012 \$'000	2013 \$'000	2012 \$'000
<b>Current</b>				
Software maintenance revenue	142	34	-	-
Corum card subscription revenue	419	445	-	-
	<u>561</u>	<u>479</u>	<u>-</u>	<u>-</u>

**Note 18: Borrowings**

The Consolidated Entity repaid all external borrowings in the previous financial year and since that time has remained debt free.

**Note 19: Provisions**

	Consolidated		Company	
	2013 \$'000	2012 \$'000	2013 \$'000	2012 \$'000
<b>Current</b>				
Employee entitlements	916	893	158	165
Make good provisions	331	319	232	229
	<u>1,247</u>	<u>1,212</u>	<u>390</u>	<u>394</u>
<b>Non-current</b>				
Employee entitlements	343	388	64	51
	<u>1,590</u>	<u>1,600</u>	<u>454</u>	<u>445</u>

**Movement in provisions**

	Annual leave	Long service leave	Make good	Total
	\$'000	\$'000	\$'000	\$'000
<b>Consolidated</b>				
Balance at 1 July 2012	601	680	319	1,600
Arising during the year	457	40	12	509
Utilised	(512)	(7)	-	(519)
Balance at 30 June 2013	<u>546</u>	<u>713</u>	<u>331</u>	<u>1,590</u>



**Movement in provisions** continued

<b>Company</b>	<b>Annual leave \$'000</b>	<b>Long service leave \$'000</b>	<b>Make good \$'000</b>	<b>Total \$'000</b>
Balance at 1 July 2012	140	76	229	445
Arising during the year	90	14	3	107
Utilised	(98)	-	-	(98)
Balance at 30 June 2013	132	90	232	454

**Note 20: Issued capital**

	<b>2013 \$'000</b>	<b>2012 \$'000</b>
<b>Issued capital</b>		
249,090,151 fully paid ordinary shares (2012: 241,890,151)	85,795	85,219

**Movement in ordinary share capital**

	<b>\$'000</b>	<b>Number</b>
Balance at 1 July 2011	85,219	241,890,151
Balance at 30 June 2012	85,219	241,890,151
Share options exercised - 16 January 2013	364	4,550,000
Share options exercised - 7 February 2013	188	2,350,000
Share options exercised - 5 April 2013	24	300,000
Balance at 30 June 2013	85,795	249,090,151

**a) Ordinary shares**

Ordinary shares participate in dividends and the proceeds on winding up of the Company in proportion to the number of shares held.

At shareholder meetings each ordinary share is entitled to one vote when a poll is called, otherwise each shareholder has one vote on a show of hands.

**Notes to the Consolidated Financial Statements  
for the year ended 30 June 2013**

**Note 20: Issued capital continued**

**b) Share options**

<b>Movement in share options</b>	<b>2013 Number</b>	<b>2012 Number</b>
Balance at the beginning of the financial year	15,900,000	16,100,000
Options granted	-	-
Options exercised	(7,200,000)	-
Options lapsed or expired	(1,350,000)	(200,000)
Balance at the end of the financial year	<u>7,350,000</u>	<u>15,900,000</u>

All options have vested and each option entitles the holder to acquire one ordinary share in the Company prior to the option expiry.

For information regarding the Corum Group Share Option Plan refer to Note 27: Share-based payments.

**c) Performance rights**

<b>Movement in performance rights</b>	<b>2013 Number</b>	<b>2012 Number</b>
Balance at the beginning of the financial year	-	-
Performance rights granted	6,628,823	-
Performance rights exercised	-	-
Performance rights lapsed or expired	-	-
Balance at the end of the financial year	<u>6,628,823</u>	<u>-</u>

Each right entitles the holder to acquire one ordinary share in the Company upon vesting.

For information regarding the Corum Group Performance Rights Plan refer to Note 27: Share-based payments.

**d) Capital Management**

Management controls the capital of the Company in order to maintain a good debt to equity ratio, provide the shareholders with adequate returns and ensure that the Consolidated Entity can fund its operations and continue as a going concern.

The Consolidated Entity's capital includes ordinary share capital, supported by financial assets.

## Note 21: Reserves

	Consolidated		Company	
	2013 \$'000	2012 \$'000	2013 \$'000	2012 \$'000
Share options reserve	104	230	104	230
Performance rights reserve	243	-	243	-
<b>Total</b>	<b>347</b>	<b>230</b>	<b>347</b>	<b>230</b>

### Share options reserve

Balance at the beginning of the financial year	230	234	230	234
Options expense	-	-	-	-
Reversal of options expense associated with options which lapsed or expired	(4)	(4)	(4)	(4)
Transfer to accumulated losses on issuance of shares to satisfied options exercised	(122)	-	(122)	-
Balance at the end of the financial year	104	230	104	230

### Performance rights reserve

Balance at the beginning of the financial year	-	-	-	-
Performance rights expense	243	-	243	-
Balance at the end of the financial year	243	-	243	-

The share options and performance rights reserves are used to recognise the fair value of share options and performance rights issued but not vested.

## Note 22: Financial risk management

The Consolidated Entity's financial instruments consist of deposits with banks, accounts receivable and payable, loans to and from subsidiaries, loans to ex-related parties.

The totals for each category of financial instrument are measured in accordance with AASB 139 as detailed in the accounting policies to these financial statements.

### Specific financial risk exposure and management

#### a) Credit risk

The credit risk of financial assets, excluding investments, of the Consolidated Entity, which has been recognised in the Balance Sheet, is the carrying amount net of any provision for impairment. The Consolidated Entity minimises the concentration of credit risk by undertaking transactions with a large number of customers. Trade and other receivables that are neither past due or impaired are considered to be high credit quality.

**Notes to the Consolidated Financial Statements  
for the year ended 30 June 2013**

**Note 22: Financial risk management** continued

**Specific financial risk exposure and management** continued

**b) Foreign exchange risk**

The Consolidated Entity has no material exposure to foreign exchange risk.

**c) Interest rate risk**

The Consolidated Entity's financial instrument exposure to interest rate risk and the effective weighted average interest rate for classes of financial assets and liabilities are:

	Weighted average interest rate %	Floating interest rate \$'000	1 year or less \$'000	1-5 years \$'000	More than 5 years \$'000	Non- interest bearing \$'000	Total \$'000
<b>2013</b>							
<b>Financial Assets</b>							
Cash	0.5	159	-	-	-	-	159
Cash on deposit	3.7	3,610	5,115	-	-	-	8,725
Trade and other receivables		-	-	-	-	355	355
<b>Total Financial Assets</b>		<b>3,769</b>	<b>5,115</b>	<b>-</b>	<b>-</b>	<b>355</b>	<b>9,239</b>
<b>Financial Liabilities</b>							
Trade and other payables		-	-	-	-	2,238	2,238
<b>Total Financial Liabilities</b>		<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>2,238</b>	<b>2,238</b>
<b>2012</b>							
<b>Financial Assets</b>							
Cash	0.6	168	-	-	-	-	168
Cash on deposit	3.8	3,049	-	-	-	-	3,049
Trade and other receivables		-	-	-	-	543	543
<b>Total Financial Assets</b>		<b>3,217</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>543</b>	<b>3,760</b>
<b>Financial Liabilities</b>							
Trade and other payables		-	-	-	-	2,546	2,546
<b>Total Financial Liabilities</b>		<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>2,546</b>	<b>2,546</b>

#### d) Liquidity risk

The Consolidated Entity manages liquidity risk by monitoring forecast cash flows and ensuring that adequate financial resources are maintained on an ongoing basis.

	Within 1 Year		1 to 5 Years		Total	
	2013	2012	2013	2012	2013	2012
	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000
<b>Financial Liabilities due for payment</b>						
Trade and other payables	2,238	2,546	-	-	2,238	2,546
<b>Total Financial Liabilities</b>	<b>2,238</b>	<b>2,546</b>	<b>-</b>	<b>-</b>	<b>2,238</b>	<b>2,546</b>

#### Net fair values of financial assets and liabilities

Aggregate net fair values and carrying amounts of financial assets and financial liabilities at balance date approximate their carrying amounts.

#### Sensitivity analysis

##### Interest rate risk

The Consolidated Entity has performed sensitivity analysis relating to its exposure to interest rate risk, at balance date. This sensitivity analysis demonstrates the effect on the current year results and equity which could result from a change in these risks.

##### Interest Rate Sensitivity Analysis

At 30 June 2013 the effect on profit and equity as a result of changes in the interest rate, with all other variables remaining constant would be as follows:

	Consolidated		Company	
	2013	2012	2013	2012
	\$'000	\$'000	\$'000	\$'000
Change in profit				
- Increase in interest rate by 10.0%	32	11	32	11
- Decrease in interest rate by 10.0%	(32)	(11)	(32)	(11)
Change in equity				
- Increase in interest rate by 10.0%	32	11	32	11
- Decrease in interest rate by 10.0%	(32)	(11)	(32)	(11)

**Notes to the Consolidated Financial Statements  
for the year ended 30 June 2013**

**Note 23: Commitments**

	Consolidated		Company	
	2013 \$'000	2012 \$'000	2013 \$'000	2012 \$'000
<b>Non-cancellable operating lease expense commitments payable</b>				
Not later than 1 year	684	667	393	371
Later than 1 year but not later than 5 years	1,083	1,693	687	1,042
Minimum lease payments	1,767	2,360	1,080	1,413

The Consolidated Entity leases property under non-cancellable operating leases expiring within five years. Leases generally provide the Consolidated Entity with a right of renewal at which time all terms are renegotiated. Lease payments comprise a base amount plus an incremental contingent or fixed rental. Contingent rentals are based on either movements in the Consumer Price Index or operating criteria.

**Note 24: Contingent liabilities and contingent assets**

**Legal Proceedings**

In September 2012 Corum Group Limited commenced action in the District Court of New South Wales against Winmark Investment Group Limited, a company associated with Mark Winnett, Corum's former Managing Director, claiming payment of an amount of \$165,876 being the balance of loans made by the Company to Winmark Investment Group Pty Limited.

In response to that claim Winmark Investment Group Pty Limited filed a defence and a cross claim. In its cross claim Winmark Investment Group Pty Limited claims an amount of \$836,232 from the Company.

The proceedings have been listed for hearing in the District Court on 27 November 2013 and a period of three days has been set aside for the hearing.

Directors have elected not to make any provision in these financial statements for the claim by Winmark Investment Group Pty Limited as they believe the claim is without merit.

## Tax Losses

Corum generated operating losses during the period from 1 July 1997 to 30 June 2009 which resulted in the creation of substantial carried forward tax losses.

Directors have relied upon the accuracy and integrity of the Company's audited statutory accounts for the years 1997 to 2009 as the basis for determining the carried forward tax losses. Whilst Directors have no reason to doubt the accuracy or integrity of those audited statutory accounts, the fact remains that the Australian Taxation Office has never issued an assessment to Corum in relation to those years.

In these uncertain circumstances Directors believe that it is not prudent to recognise those carried forward tax losses as a Deferred Tax Asset in these financial statements.

Since 1 July 2009 Corum has generated, each year, taxable profits. Taxation returns have been lodged for every year up to and including 30 June 2012. The taxation returns for the three years to 30 June 2012 have included, as an offset against taxable income, a claim for carried forward tax losses valued at \$2,638,000.

Directors are of the opinion that in these circumstances the balance of the carried forward tax losses should be considered as a contingent asset and, conversely, the tax losses which have so far been utilised to be offset fully against taxable profits should be considered a contingent liability.

The existence or otherwise of these remaining tax losses as asset or utilised tax losses as liability shall only ultimately be confirmed by the occurrence of one or more future events that are not wholly within the control of the entity.

## Note 25: Controlled entities

	<b>Country of incorporation</b>	<b>2013 % owned</b>	<b>2012 % owned</b>
Amfac Pty Ltd	Australia	100%	100%
Pharmasol Pty Ltd	Australia	100%	100%
Corum eCommerce Pty Ltd	Australia	100%	100%
Corum Systems Pty Ltd	Australia	100%	100%
Corum Training Pty Ltd	Australia	100%	100%

**Notes to the Consolidated Financial Statements  
for the year ended 30 June 2013**

**Note 26: Cash flow information**

	Consolidated		Company	
	2013 \$'000	2012 \$'000	2013 \$'000	2012 \$'000
<b>Reconciliation of profit after tax to net cash generated by operating activities:</b>				
Profit from ordinary activities after income tax	6,355	6,029	1,282	2,349
<i>Add/(deduct) non-cash items:</i>				
Depreciation and amortisation of non-current assets	149	428	56	74
Net (decrease)/increase in provisions	(297)	306	9	46
Amortisation of performance rights	243	-	243	-
Increase in provision for Impairment	-	968	-	-
Decrease in provision amounts in dispute	-	(1,192)	-	(1,192)
<i>Changes in assets and liabilities:</i>				
Decrease/(increase) in trade debtors	521	(120)	2	(1)
Decrease/(increase) in inventories	64	(56)	-	-
(Increase)/decrease in other assets	(197)	52	(86)	12
Increase/(decrease) in trade creditors and accruals	(308)	(481)	(46)	(632)
Increase/(decrease) in deferred revenue	82	(67)	-	-
Decrease in provision amounts in dispute	-	(1,200)	-	(1,200)
Decrease in intercompany balances	-	-	5,148	5,048
Net cash generated by operating activities	6,612	4,667	6,608	4,504

**Note 27: Share-based payments**

**a) Share-based payments**

No shares were issued during the year in settlement of any financial obligations.

**b) Share option plan**

The Directors may, at their sole discretion, issue options to selected eligible employees or associates of the Consolidated Entity under the terms and conditions of the Corum Group Option Plan. Together, the maximum number of share options and performance rights which may be issued by the Directors pursuant to the respective plans shall not exceed 5% of the number of shares on issue. The right to exercise options is subject to a number of conditions, including the option holder remaining an eligible participant during the exercise period. Options are forfeited 30 days after the holder ceases to be employed by the Consolidated Entity, unless the Board determines otherwise (this is usually only in the case of retirement, redundancy, death or disablement).



**b) Share option plan continued**

The movement and balance of share options issued under the Plan are as follows:

Grant date	Vested	Expiry date	Exercise price	Opening Balance 1 July	Options issued	Options exercised	Options lapsed	Closing Balance 30 June
<b>Consolidated and Company 2013</b>								
17/12/2007	Yes	16/12/2012	\$ 0.26	675,000	-	-	675,000	-
17/12/2007	Yes	16/12/2012	\$ 0.26	475,000	-	-	475,000	-
15/12/2009	Yes	15/12/2014	\$ 0.08	4,400,000	-	1,550,000	200,000	2,650,000
16/06/2010	Yes	16/06/2015	\$ 0.08	350,000	-	150,000	-	200,000
Number of options				5,900,000	-	1,700,000	1,350,000	2,850,000
Weighted average exercise price				\$ 0.12	-	\$ 0.08	\$ 0.23	\$ 0.08
<b>Consolidated and Company 2012</b>								
17/12/2007	Yes	16/12/2012	\$ 0.26	675,000	-	-	-	675,000
17/12/2007	Yes	16/12/2012	\$ 0.26	475,000	-	-	-	475,000
15/12/2009	Yes	15/12/2014	\$ 0.08	4,600,000	-	-	200,000	4,400,000
16/06/2010	Yes	16/06/2015	\$ 0.08	350,000	-	-	-	350,000
Number of options				6,100,000	-	-	200,000	5,900,000
Weighted average exercise price				\$ 0.11	-	-	\$ 0.08	\$ 0.12

	2013	2012
For options outstanding at the end of the year:		
Range of exercise prices	\$ 0.08	\$ 0.08 to \$ 0.26
Weighted average remaining contractual life	1.5 years	2.1 years
Weighted average market price of ordinary shares during the year:	16 cents	5 cents

Each option is exercisable to acquire one ordinary share. There are no voting or dividend rights attached to options.

No options were issued during the financial year.

Option values at grant date are determined using the Black-Scholes method.

Historical volatility is used as the basis for determining expected share price volatility as it is assumed that this is indicative of future movements.

**Notes to the Consolidated Financial Statements  
for the year ended 30 June 2013**

**Note 27: Share-based payments** continued

**c) Other options**

Shareholders in General Meeting have granted share options to Directors and Officers of the Consolidated Entity exclusive of the Share Option Plan. The movement and balance of these Other options are as follows:

Grant date	Vested	Expiry date	Exercise price	Opening Balance 1 July	Options issued	Options exercised	Options lapsed	Closing Balance 30 June
<b>Consolidated and Company 2013</b>								
25/11/2009	Yes	24/11/2014	\$ 0.08	10,000,000	-	5,500,000	-	4,500,000
				10,000,000	-	5,500,000	-	4,500,000
<b>Consolidated and Company 2012</b>								
25/11/2009	Yes	24/11/2014	\$ 0.08	10,000,000	-	-	-	10,000,000
				10,000,000	-	-	-	10,000,000

Each option is exercisable to acquire one ordinary share. There are no voting or dividend rights attached to options.

No options were issued during the financial year.

Option values at grant date are determined using the Black-Scholes method.

Historical volatility is used as the basis for determining expected share price volatility as it is assumed that this is indicative of future movements.

**(d) Performance rights plan**

The Corum Group Performance Rights Plan allows the Company to grant performance rights to participants. A performance right is a right to acquire a Share (being a "Plan Share"), subject to the satisfaction of certain conditions which will be set out in each invitation to acquire performance rights. Together, the maximum number of performance rights and share options which may be issued by the Directors pursuant to the respective plans shall not exceed 5% of the number of shares on issue.

To facilitate and manage the issue of performance rights under the Plan, and the subsequent issue of Plan Shares on exercise of performance rights, the Company has established the Corum Group Employee Share Scheme Trust ("Trust"). A grant of Plan Shares under the Plan is subject to both the Plan Rules and the terms of the trust deed.

It is expected that grants of performance rights under the Plan will be considered annually, following announcement of the Company's full-year financial results. The Board will have discretion to make grants at other times including on the commencement of employment by a person deemed by the Board to be eligible to participate in the Plan. The terms of any future offers may vary.

There are no voting or dividend rights attached to the performance rights.

During the year performance rights were issued.

**(d) Performance rights plan** continued

The movement and balance of performance rights approved and granted to officers of the Company by the Board are as follows:

Grant date	Vesting date	Exercise price	Opening Balance 1 July	Rights issued	Rights vested	Rights lapsed	Closing Balance 30 June
<b>Consolidated and Company 2013</b>							
21 Nov 2012	20 Nov 2015	\$0	-	292,568	-	-	292,568
			-	292,568	-	-	292,568
<b>Consolidated and Company 2012</b>							
Nil	N/A	-	-	-	-	-	-
			-	-	-	-	-

Performance rights granted are subject to a service condition of continuous employment by participants from grant date to the relevant vesting date or the performance rights will lapse.

The deemed future value of performance rights are recognised as an expense in the Statement of Profit or Loss and Other Comprehensive Income over the vesting period.

There are no voting rights attached to the performance rights.

**(e) Other performance rights**

Shareholders in General Meeting have granted performance rights to Directors of the Company. The movement and balance of these performance rights are as follows:

Grant date	Vesting date	Exercise price	Opening Balance 1 July	Rights issued	Rights vested	Rights lapsed	Closing Balance 30 June
<b>Consolidated and Company 2013</b>							
21 Nov 2012	Jul to Dec 2015	\$0	-	6,336,255	-	-	6,336,255
			-	6,336,255	-	-	6,336,255
<b>Consolidated and Company 2012</b>							
Nil	N/A	-	-	-	-	-	-
			-	-	-	-	-

Performance rights granted are subject to a service condition of continuous employment by participants from grant date to the relevant vesting date or the performance rights will lapse.

The deemed future value of performance rights are recognised as an expense in the Statement of Profit or Loss and Other Comprehensive Income over the vesting period.

There are no voting rights attached to the performance rights.

**Notes to the Consolidated Financial Statements  
for the year ended 30 June 2013**

**Note 28: Retirement benefit obligations**

**Superannuation**

The Consolidated Entity contributes to a number of superannuation funds. The funds are not sponsored by the Consolidated Entity and are accumulation funds providing benefits on retirement, disability or death. Employer contributions are based on the statutory percentage of the employee's gross salary. The Consolidated Entity does not have any legal obligations to make up any shortfall of assets in the accumulation funds.

**Note 29: Key management personnel disclosures**

**a) Shares holdings**

Particulars of key management personnel beneficial interests, held directly or indirectly, in ordinary shares of the Company are as follows:

<b>2013</b>	<b>Held at 1 July 2012</b>	<b>On market acquisition</b>	<b>Acquisition through exercise of options</b>	<b>On market disposal</b>	<b>Other changes</b>	<b>Held at 30 June 2013</b>
<b>Directors:</b>						
Michael Shehadie	-	-	2,000,000	-	-	2,000,000
Geoffrey Broomhead	27,500	-	1,500,000	-	-	1,527,500
<b>Senior Executives:</b>						
Glenn Brown (i)	17,950	-	350,000	-	(367,950)	-
Geoff Arnold	-	-	350,000	(150,000)	-	200,000
David Castles	-	-	150,000	-	-	150,000
George Nicolaou	-	-	1,000,000	-	-	1,000,000
Vinit Kumar Jha	-	-	100,000	(50,000)	-	50,000
	45,450	-	5,450,000	(200,000)	(367,950)	4,927,500

(i) Mr G Brown completed his service with the Company in February 2013.

<b>2012</b>	<b>Held at 1 July 2011</b>	<b>On market acquisition</b>	<b>Acquisition through exercise of options</b>	<b>On market disposal</b>	<b>Other changes</b>	<b>Held at 30 June 2012</b>
<b>Directors:</b>						
Geoffrey Broomhead	27,500	-	-	-	-	27,500
<b>Senior Executives:</b>						
Glenn Brown	17,950	-	-	-	-	17,950
	45,450	-	-	-	-	45,450

**b) Option holdings**

Particulars of key management personnel beneficial interests, held directly or indirectly, in options of the Company are as follows:

<b>2013</b>	<b>Held at 1 July 2012</b>	<b>Lapsed</b>	<b>Exercised</b>	<b>Held at 30 June 2013</b>	<b>Vested and exercisable at 30 June 2013</b>
<b>Directors:</b>					
Michael Shehadie	2,000,000	-	(2,000,000)	-	-
Geoffrey Broomhead	5,000,000	-	(1,500,000)	3,500,000	3,500,000
<b>Senior Executives:</b>					
Glenn Brown (i)	350,000	-	(350,000)	-	-
Geoff Arnold	700,000	(350,000)	(350,000)	-	-
David Castles	350,000	-	(150,000)	200,000	200,000
George Nicolaou	1,000,000	-	(1,000,000)	-	-
Vinit Kumar Jha	350,000	-	(100,000)	250,000	250,000
Claude Matthews	450,000	(100,000)	-	350,000	350,000
	<b>10,200,000</b>	<b>(450,000)</b>	<b>(5,450,000)</b>	<b>4,300,000</b>	<b>4,300,000</b>

(i) Mr G Brown completed his service with the Company in February 2013.

No options were issued during the financial year. The exercise of each option entitles the holder to one ordinary share of the Company.

<b>2012</b>	<b>Held at 1 July 2011</b>	<b>Lapsed</b>	<b>Other changes during the Year</b>	<b>Held at 30 June 2012</b>	<b>Vested and exercisable at 30 June 2012</b>
<b>Directors:</b>					
Michael Shehadie	2,000,000	-	-	2,000,000	2,000,000
Geoffrey Broomhead	5,000,000	-	-	5,000,000	5,000,000
<b>Former Director:</b>					
Peter Bradfield (ii)	1,000,000	-	(1,000,000)	-	-
<b>Senior Executives:</b>					
Glenn Brown	350,000	-	-	350,000	350,000
Geoff Arnold	700,000	-	-	700,000	700,000
David Castles	350,000	-	-	350,000	350,000
George Nicolaou	1,000,000	-	-	1,000,000	1,000,000
Vinit Kumar Jha	350,000	-	-	350,000	350,000
Claude Matthews	450,000	-	-	450,000	450,000
	<b>11,200,000</b>	<b>-</b>	<b>(1,000,000)</b>	<b>10,200,000</b>	<b>10,200,000</b>

(ii) After leaving office a former Non-executive Director continued to hold options, either directly or indirectly, which lapse on 25 November 2014.

**Notes to the Consolidated Financial Statements  
for the year ended 30 June 2013**

**Note 29: Key management personnel disclosures** continued

**c) Performance rights holdings**

Particulars of key management personnel beneficial interests, held directly or indirectly, in performance rights of the Company are as follows:

	Held at 1 July 2012	Granted	Lapsed	Held at 30 June 2013	Vested and exercisable at 30 June 2013
<b>Directors:</b>					
Michael Shehadie	-	1,380,066	-	1,380,066	-
Michael Cleary	-	492,881	-	492,881	-
Geoffrey Broomhead	-	4,463,308	-	4,463,308	-
<b>Senior Executives:</b>					
George Nicolaou	-	292,568	-	292,568	-
	-	6,628,823	-	6,628,823	-

The vesting of each performance right entitles the holder to one ordinary share of the Company.

**d) Summary of key management personnel remuneration**

	Consolidated	
	2013 \$	2012 \$
Short term employee benefits	1,765,524	1,494,186
Post employment benefits	126,347	112,740
Share-based payments	243,440	-
Total compensation	2,135,311	1,606,926

For details of the nature and amount of each major element of the remuneration of key management personnel, refer to the Remuneration Report within the Directors' Report.

### **Note 30: Related party transactions**

Related party transactions not disclosed elsewhere in this report include:

#### **Transactions with Directors or their associates**

Directors' fees attributable to Michael Shehadie of \$126,000 (2012: \$126,000) were paid to his associate Michie Shehadie & Co.

Directors' fees attributable to the Hon. Michael Cleary A.O. of \$90,000 (2012: \$45,000) were paid to his associate Clear Marketing.

#### **Balances with entities within the Consolidated Entity**

The aggregate amount payable by the Company to controlled entities at balance date is \$4,298,000 (2012: \$1,529,000 receivable), being \$5,890,000 due to the Company (Note 9) and \$10,188,000 due from the Company (Note 16).

#### **Transactions with other related parties**

The Consolidated Entity holds an investment in an unlisted company and during the year has received revenue from that company.

### **Note 31: Events subsequent to reporting date**

On 19 July 2013 the Company issued 1,000,000 ordinary shares at 8 cents per share upon receipt of a notification to exercise share options.

On 19 July 2013 the Company issued 7,404,162 Performance Rights to Directors in accordance with a resolution of shareholders approved at the Annual General Meeting held 21 November 2012.

On 29 July 2013 the Company declared an unfranked dividend of 0.7 cents per ordinary share and issued a profit guidance for the coming year.

On 8 August 2013 the Company issued 200,000 ordinary shares at 8 cents per share upon receipt of a notification to exercise share options.

On 20 August 2013 the Company paid an unfranked dividend of 0.7 cents per ordinary share.

Other than disclosed above there has not arisen in the interval between the end of the financial year and the date of this report any item, transaction or event of a material and unusual nature likely, in the opinion of the Directors of the Company, to affect significantly the operations of the Consolidated Entity, the results of those operations, or the state of affairs of the Consolidated Entity, in future financial years.

**Notes to the Consolidated Financial Statements  
for the year ended 30 June 2013**

**Note 32: Company details**

The registered office of the Company and its controlled entities is:

Level 17, 24 Campbell Street,  
SYDNEY, NSW 2000

**The principal places of business are:**

**Head office:**

Level 17, 24 Campbell Street, Sydney, NSW 2000

**State offices:**

NSW: Suite 307, Gateway Business Park, 63-79 Parramatta Road, Silverwater, NSW 2128

ACT: Suite 2, 25 Bentham Street, Yarralumla, ACT 2600

VIC: 7 Business Park Drive, Notting Hill, VIC 3168

QLD: Suite 1, 30 Sylvan Road, Toowong, QLD, 4066

WA: Suite 1, 41 Walters Drive, Osborne Park, WA 6017

SA: Suite 2, 16-18 Unley Road, Unley, SA 5061



## Directors Declaration

The Directors of Corum Group Limited ("the Company") declare that:

- (a) the attached financial statements and notes thereto are in accordance with the Corporations Act 2001, including
  - (i) giving a true and fair view of the Company and Consolidated Entity's financial position as at 30 June 2013 and of its performance for the financial year ended on that date; and
  - (ii) complying with Australian Accounting Standards, the Corporations Regulations 2001 and other mandatory professional reporting requirements;
- (b) the financial statements and notes thereto also comply with International Financial Reporting Standards as issued by the International Accounting Standards Board, as disclosed in Note 1; and
- (c) The Chief Executive Officer and Chief Financial Officer have each declared under section 295A of the Corporations Act 2001 that
  - (i) the financial records of the Company for the financial year have been properly maintained in accordance with section 286 of the Corporations Act 2001;
  - (ii) the financial statements and notes for the financial year comply with the Accounting Standards; and
  - (iii) the financial statements and notes for the financial year give a true and fair view.

In the opinion of the Directors, there are reasonable grounds, to believe that the Company will be able to pay its debts as and when they become due and payable.

Signed in accordance with a resolution of the Board of Directors made pursuant to section 295(5) of the Corporations Act 2001.

On behalf of the Board



**Michael Shehadie**  
*Chairman*



**Geoffrey Broomhead**  
*Managing Director*

Dated the 29th day of August 2013

## INDEPENDENT AUDITOR'S REPORT

To the members of Corum Group Limited

### Report on the Financial Report

We have audited the accompanying financial report of Corum Group Limited, which comprises the balance sheets as at 30 June 2013, the statements of profit or loss and other comprehensive income, the statements of changes in equity and the statements of cash flows for the year then ended, notes comprising a summary of significant accounting policies and other explanatory information, and the directors' declaration of the company and the consolidated entity comprising the company and the entities it controlled at the year's end or from time to time during the financial year.

#### Directors' Responsibility for the Financial Report

The directors of the company are responsible for the preparation of the financial report that gives a true and fair view in accordance with Australian Accounting Standards and the *Corporations Act 2001* and for such internal control as the directors determine is necessary to enable the preparation of the financial report that gives a true and fair view and is free from material misstatement, whether due to fraud or error. In Note 1, the directors also state, in accordance with Accounting Standard AASB 101 Presentation of Financial Statements, that the financial statements comply with International Financial Reporting Standards.

#### Auditor's Responsibility

Our responsibility is to express an opinion on the financial report based on our audit. We conducted our audit in accordance with Australian Auditing Standards. Those standards require that we comply with relevant ethical requirements relating to audit engagements and plan and perform the audit to obtain reasonable assurance about whether the financial report is free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial report. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the financial report, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the company's preparation of the financial report that gives a true and fair view in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the company's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the directors, as well as evaluating the overall presentation of the financial report.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### Independence

In conducting our audit, we have complied with the independence requirements of the *Corporations Act 2001*. We confirm that the independence declaration required by the *Corporations Act 2001*, which has been given to the directors of Corum Group Limited, would be in the same terms if given to the directors as at the time of this auditor's report.

### Opinion

In our opinion:

- (a) the financial report of Corum Group Limited is in accordance with the *Corporations Act 2001*, including:
  - (i) giving a true and fair view of the company's and consolidated entity's financial position as at 30 June 2013 and of their performance for the year ended on that date; and
  - (ii) complying with Australian Accounting Standards and the *Corporations Regulations 2001*; and
- (b) the financial report also complies with *International Financial Reporting Standards* as disclosed in Note 1.

### Report on the Remuneration Report

We have audited the Remuneration Report included in pages 9 to 16 of the directors' report for the year ended 30 June 2013. The directors of the company are responsible for the preparation and presentation of the Remuneration Report in accordance with section 300A of the *Corporations Act 2001*. Our responsibility is to express an opinion on the Remuneration Report, based on our audit conducted in accordance with Australian Auditing Standards.

### Opinion

In our opinion, the Remuneration Report of Corum Group Limited for the year ended 30 June 2013 complies with section 300A of the *Corporations Act 2001*.

**BDO East Coast Partnership**

  
Grant Saxon

Partner

Sydney NSW

Dated this 30th day of August 2013

## **Corporate Governance Statement**

This statement outlines the Company's corporate governance practices which it is believed meets fully the Corporate Governance Principles and Recommendations as recommended by the ASX Corporate Governance Council.

### **1 Lay solid foundations for management and oversight**

The Board is ultimately responsible for the operations, management and performance of the Company and is accountable to shareholders. The roles and responsibilities of Directors are formalised in the Board Charter which defines those matters that are reserved for the Board and its Committees and those that are the responsibility of the Chief Executive Officer ("CEO").

The Board is accountable to shareholders and its responsibilities include:

- appointment of the Chief Executive Officer/Managing Director and other senior executives and the determination of their terms and conditions including remuneration and termination;
- driving the strategic direction of the Company, ensuring appropriate resources are available to meet objectives and monitoring management's performance;
- reviewing and ratifying systems of risk management and internal compliance and control, codes of conduct and legal compliance;
- approving and monitoring the progress of major capital expenditure, capital management and significant acquisitions and divestitures;
- approving and monitoring the budget and the adequacy and integrity of financial and other reporting;
- approving the annual, half yearly and quarterly accounts;
- approving significant changes to the organisational structure;
- approving the issue of any shares, options, equity instruments or other securities in the Company;
- ensuring a high standard of corporate governance practice and regulatory compliance and promoting ethical and responsible decision-making; and
- recommending to shareholders the appointment of the external auditor as and when their appointment or re-appointment is required to be approved by them.

### **2 Structure the Board to add value**

The Board consists of two independent Non-executive Directors and one Executive Director.

The Chairman is an independent Non-executive Director.

The Chief Executive Officer is not the Chairman.

The Non-executive Directors at the date of this report are:

Michael Shehadie is the Company's Chairman having been appointed in 2005 and is a legal practitioner of more than 35 years standing. Mr Shehadie has a direct interest in 2,000,000 ordinary shares of the Company and as at the date of this report has been issued with 2,760,132 performance rights.

The Hon Michael Cleary A.O., appointed in 2012, is a well known former Australian triple international sports representative and a former Minister of the NSW Government and possesses exceptional marketing, merchandising and advertising expertise gained over a number of years within the retail and hospitality industries. Mr Cleary has as at the date of this report has been issued with 1,478,642 performance rights.

### **3 Promote ethical and responsible decision making**

The Company has established a Corporate Code of Conduct which provides a framework for decisions and actions in relation to ethical conduct in employment. It underpins the Company's commitment to integrity and fair dealing in its business affairs and to a duty of care to all employees, clients and stakeholders.

All Directors, executives and employees are expected to abide by the Corporate Code of Conduct, which covers a number of areas, including:

- professional conduct and ethical standards;
- standards of workplace behaviour and equal opportunity;
- relationships with customers, suppliers and competitors;
- confidentiality and continuous disclosure;
- anti-discrimination and harassment;
- trading in Company securities; and
- the environment.

The Company has not established a specific diversity policy nor measurable objectives to achieve greater diversity. The Corporate Code of Conduct precludes any discrimination on the basis of race, religion or gender, including in matters of recruitment and employment. The Board believes that under its existing policies and practice the Company is achieving a multi-cultural and gender diverse workforce.

Women in the whole organisation:	35%
Women in senior positions:	10%
Women on the Board:	nil

The Company's policy with regard to Buying and Selling Securities encompasses:

- a policy which extends directly and indirectly to Directors and employees;
- a prohibition on short term trading;
- a prohibition of trading by persons in possession of price sensitive information which is not available to the public;
- permission to trade in the Company's securities which is limited to the four week period from:
  - a) the date of the Company's Annual General Meeting;
  - b) release of the quarterly results announced to the ASX;
  - c) release of the half yearly results announced to the ASX;
  - d) release of the preliminary results announced to the ASX; or
  - e) release of a disclosure document offering securities in the Company.

### **4 Safeguard integrity in financial reporting**

The Company has established an Audit Committee which is governed by the Audit and Risk Committee Charter.

The Committee members consist of the two independent Non-executive Directors with the Committee chaired by a Non-executive Director who is not the Company's Chairman.

The primary purpose of this Committee is to assist the Board in fulfilling its statutory and fiduciary responsibilities relating to:

## **Corporate Governance Statement** continued

- the quality and integrity of the Company's financial statements, accounting policies and financial reporting and disclosure practices;
- compliance with all applicable laws, regulations and Company policy;
- the effectiveness and adequacy of internal control processes;
- the performance of the Company's external auditors and their appointment and removal;
- the independence of the external auditor and the rotation of the lead engagement partner; and
- the identification and management of business risks.

### **5 Make timely and balanced disclosure**

The Company has established procedures and policies designed to ensure compliance with the ASX Listing Rules disclosure requirements. The Managing Director is the nominated continuous disclosure officer for the Company.

The Board authorises all disclosures necessary to ensure that:

- all investors have equal and timely access to material information concerning the Company including its financial situation, performance, ownership and governance; and
- Company announcements are factual and presented in a clear and balanced way.

### **6 Respect the rights of shareholders**

The Board is committed to ensuring that, subject to privacy laws and the need to act in the best interests of the Company by protecting confidential commercial information that shareholders, the stock market and other interested parties are informed fully of all material matters affecting the Company.

The dissemination of information is mainly achieved by distributing to all shareholders each year an Annual Report and regular announcements are submitted to the ASX.

### **7 Recognise and manage risk**

The Company is committed to identifying and managing areas of significant business risk to protect shareholders, employees, earnings and the environment. Arrangements in place include:

- regular detailed financial budgetary and management reporting;
- procedures to identify and manage operational and financial risks; and
- procedures requiring Board approval which include all expenditure in excess of \$25,000 and employment and termination of any employee.

### **8 Remunerate fairly and responsibly**

The Company has established a Remuneration and Nomination Committee which is governed by a Remuneration and Nomination Committee Charter.

The Committee members consist of the two independent Non-executive Directors and is chaired by a Non-executive Director who is not the Company's Chairman.

The responsibilities of this Committee include:

- reviewing and approving the executive remuneration policy to enable the Company to attract and retain executives and Directors who will create value for shareholders;
- ensuring that the executive remuneration policy demonstrates a clear relationship between key executive performance and remuneration;

- recommending to the Board the remuneration of executive Directors;
- fairly and responsibly rewarding executives having regard to the performance of the Group, the performance of the executive and the prevailing remuneration expectations in the market;
- reviewing the Company's recruitment, retention and termination policies and procedures for senior management;
- reviewing and approving the remuneration of direct reports to the Managing Director, and as appropriate other senior executives;
- reviewing and approving any equity based plans and other incentive schemes;
- maintaining a Board that has an appropriate mix of skills and experience to be an effective decision-making body; and
- ensuring that the Board is comprised of Directors who contribute to the successful management of the Company and discharge their duties having regard to the law and the highest standards of corporate governance.

## Additional Shareholder Information

### Distribution of equity securities

Additional information required by the Australian Securities Exchange (ASX) and not shown elsewhere in this report is as follows. The information is current as at the date of this report.

ASX Code: COO

#### The distribution of shareholders by size of holding:

Range of shareholding	No. of ordinary share holders	No. of ordinary shares held	% of ordinary shares
1 - 1,000	733	263,417	0.11
1,001 - 5,000	442	1,180,239	0.47
5,001 - 10,000	139	1,152,139	0.46
10,001 - 100,000	364	16,247,107	6.49
100,001 – over	136	231,447,249	92.47
<b>Total</b>	<b>1,814</b>	<b>250,290,151</b>	<b>100.00</b>

The number of shareholders holding less than a marketable parcel of shares are: 1,046 899,845 0.36

#### Twenty largest shareholders of quoted equity securities:

Holders Name	No. of ordinary shares held	% of ordinary shares
Lujeta Pty Ltd <The Margaret Account>	140,053,379	56.0
Link Enterprises (International) Pty Ltd	14,801,619	5.9
Ginga Pty Ltd	10,810,866	4.3
UBS Wealth Management Australia Nominees Pty Ltd	5,920,000	2.4
Mr Michael John Farrelly	4,691,983	1.9
Ginga Pty Ltd	4,284,540	1.7
Atlas Holdings Pty Ltd <The Atlas A/C>	2,891,214	1.2
Mr Nigel John Remfrey + Mrs Sara Antonietta Remfrey	2,077,051	0.8
Mr David Klinger	2,065,000	0.8
Chavoo Pty Ltd <Midhurst Super Fund Account>	2,000,000	0.8
Michael Shehadie	2,000,000	0.8
Mr Michael John Farrelly + Ms Madeline Zappia <Farrelly Retirement Fund A/C>	1,928,984	0.8
Connaught Consultants (Finance) Pty Ltd <Super Fund A/C>	1,713,500	0.7
Mr Peter Thomas Durbin + Mrs Karen Joy Durbin <Sunrise Super Fund A/C>	1,590,530	0.6
Claude Broomhead <Casa Claude Super Fund A/C>	1,500,000	0.6
Denman Income Limited	1,035,500	0.4
Layuti Pty Ltd <The Mouatt Super Fund A/C>	1,029,303	0.4
George Nicolaou + Androulla Nicolaou <The Nicolaou Super Fund>	1,000,000	0.4
Ms Therese Daly	966,000	0.4
Godwin Intemark Pty Ltd	950,980	0.4
<b>Total</b>	<b>203,310,449</b>	<b>81.3</b>



**Substantial shareholders in the Company**

as disclosed in substantial shareholder notices given to the Company:

<b>Holder Name</b>	<b>No. of ordinary shares held</b>	<b>% of ordinary shares</b>
LUJETA PTY LTD	140,054,379	56.0
LINK ENTERPRISES (INTERNATIONAL) PTY LTD	19,007,899	7.6
GINGA PTY LTD	17,277,812	6.9

**Voting Rights**

All ordinary shareholders carry one vote per share without restriction.

**Unquoted Securities**

<b>Class</b>	<b>No. of securities</b>	<b>No. of holders</b>	<b>Holders with more than 20%</b>
<b>Share options plan:</b>			
Options over ordinary shares exercisable at \$0.08 on or before 15 December 2014	2,450,000	11	none
Options over ordinary shares exercisable at \$0.08 on or before 16 June 2015	200,000	1	David Castles 200,000 options
<b>Other options:</b>			
Options over ordinary shares exercisable at \$0.08 on or before 24 November 2014	3,500,000	1	Geoffrey Broomhead 3,500,000 options
<b>Performance rights plan:</b>			
Performance rights vesting on 20 November 2015	292,568	1	George Nicolaou 292,568 performance rights
<b>Other performance rights:</b>			
Performance rights vesting from July to December 2015	6,336,255	3	Geoffrey Broomhead 4,463,308 performance rights  Michael Shehadie 1,380,066 performance rights
Performance rights vesting from July to December 2016	7,404,162	3	Geoffrey Broomhead 5,038,335 performance rights

**Stock exchange listing**

Quotation has been granted for all ordinary shares of the Company on all Member Exchanges of the Australian Securities Exchange.

## COMPANY PARTICULARS

### Directors

Mr Michael Shehadie (Chairman)  
Mr Geoffrey Broomhead  
The Hon Michael Cleary A.O.

### Company Secretary

Mr George Nicolaou

### Registered Office

Level 17  
24 Campbell Street  
Sydney NSW 2000 Australia

Telephone +61 2 9289 4699  
Facsimile +61 2 9212 5931

[www.corumgroup.com.au](http://www.corumgroup.com.au)

### Auditor

BDO East Coast Partnership  
Level 10  
1 Margaret Street  
Sydney NSW 2000

### Share Registry

Computershare Registry Services  
Level 3, 60 Carrington Street  
Sydney NSW 2000

Telephone +61 2 8234 5222  
Facsimile +61 2 8234 5050

Shareholders with questions regarding their shareholdings should contact the Share Registry on:

Within Australia 1300 850 505

Outside Australia +61 3 9415 4000

Shareholders who have changed address should advise the Share Registry in writing at the address above.

### Stock Exchange Listing and Share Price

The ordinary shares of Corum Group Limited are listed on the Australian Securities Exchange.

The share price is quoted daily in national newspapers as well as on a number of information services and websites including [www.asx.com.au](http://www.asx.com.au).



**CORUM GROUP LIMITED**

ABN 25 000 091 305

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24 Campbell Street  
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